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Update on Medical Severity Trends by Component



Outline

- Methodology of analyzing medical severity trend
- Share of medical payments by service type
- Cost per claim by medical service type
- Cumulative share change in cost per claim by selected component of physician services



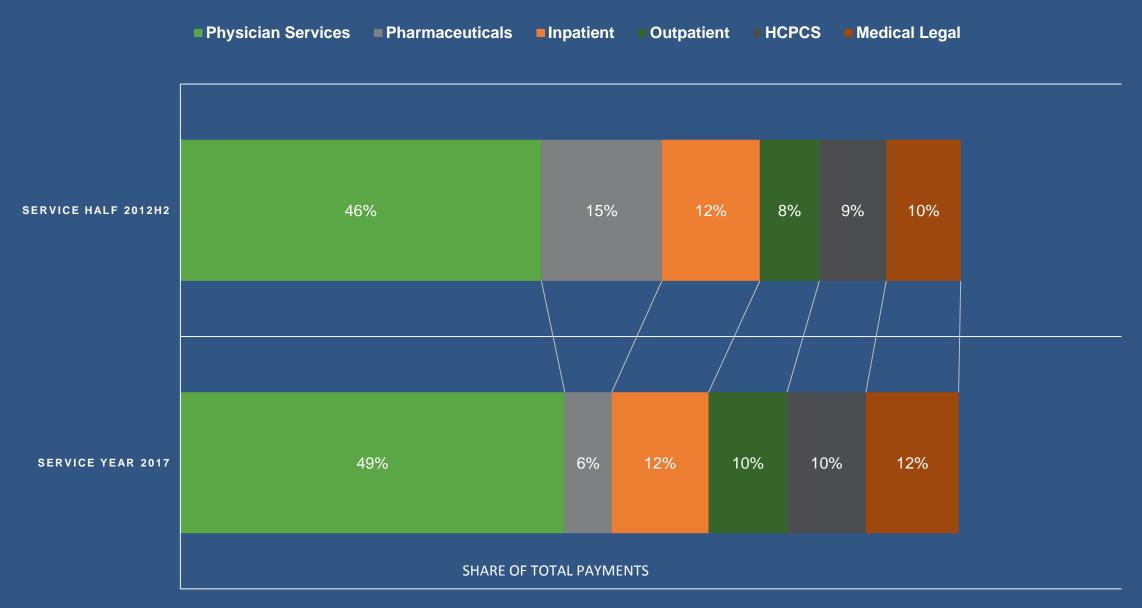
Methodology

- Analyzed WCIRB's medical transaction data
 - Service dates between 7/1/2012 and 12/31/2017
 - Includes insurers active since 7/1/2012
 - Excludes medical liens
 - Pathology and Laboratory testing transactions and payments were included in Physician Services
 - HCPCS* codes include:
 - Ambulance services
 - Durable medical equipment, prosthetics, orthotics, and supplies used outside a physician's office
 - Home health services
 - Interpreter services

* HCPCS stands for Health Care Procedure Coding System

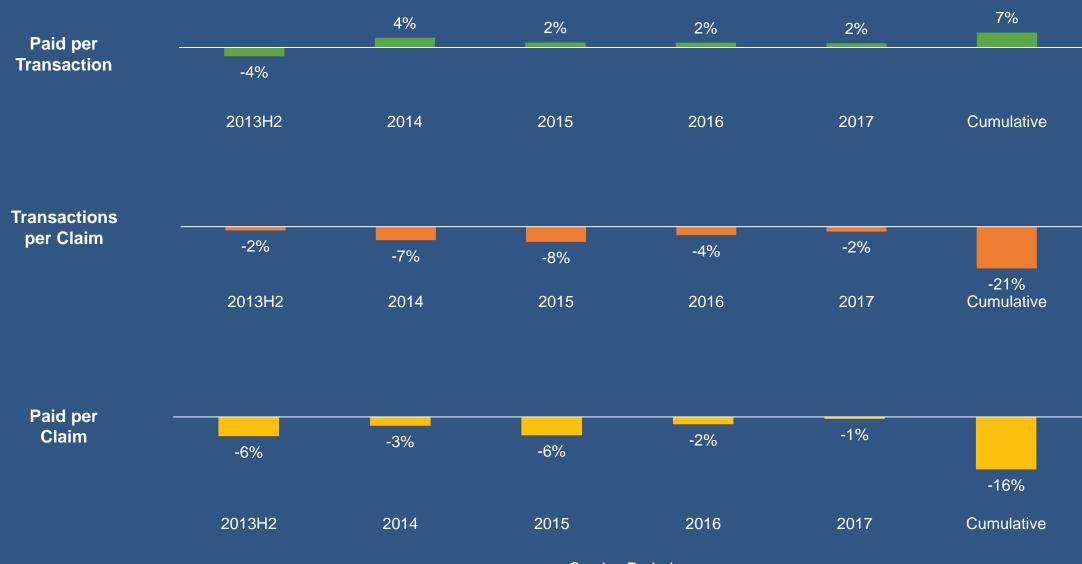


Share of Total Medical Payments by Service Type



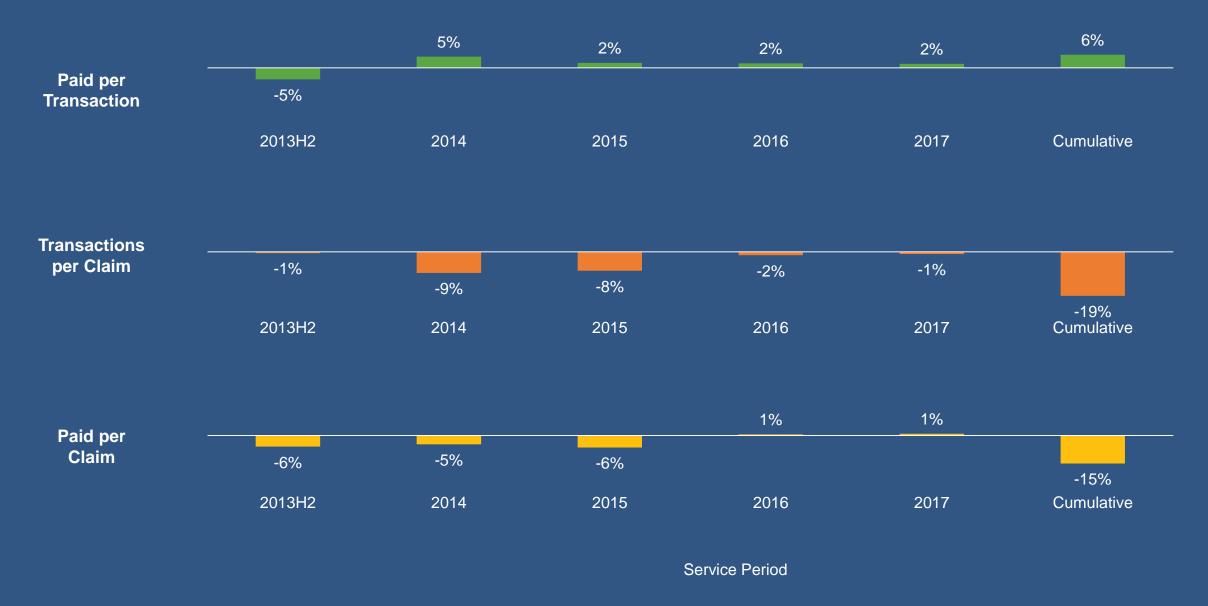


% Change in All Medical Services Cost per Claim





% Change in *Physician Services* Cost per Claim



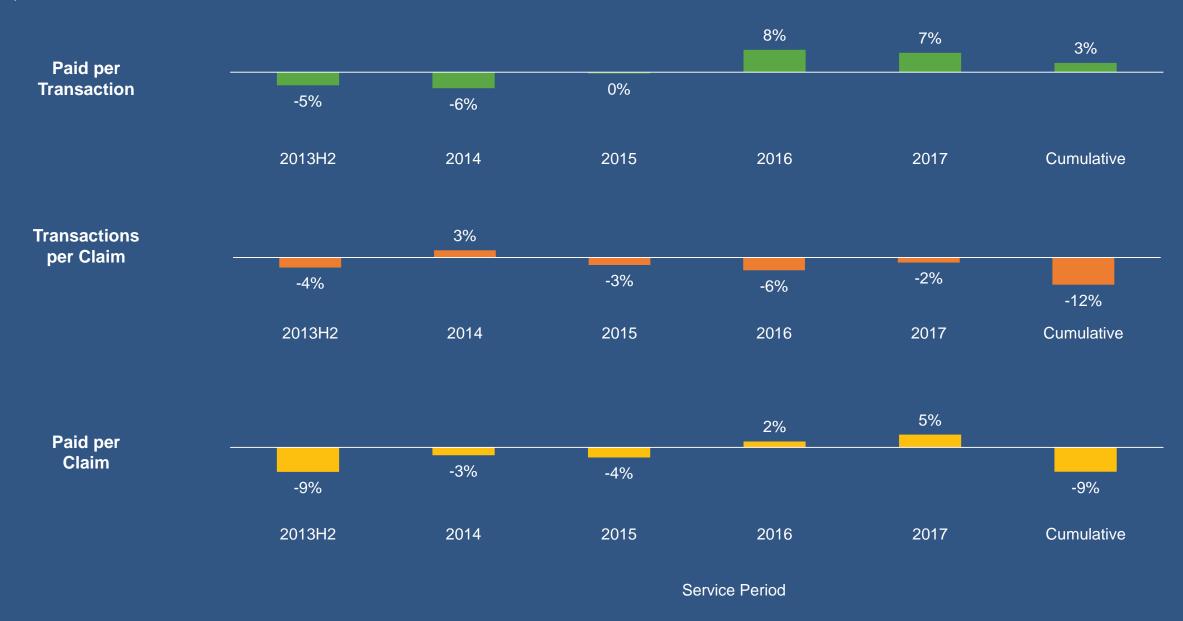


% Change in *Pharmaceutical* Cost per Claim



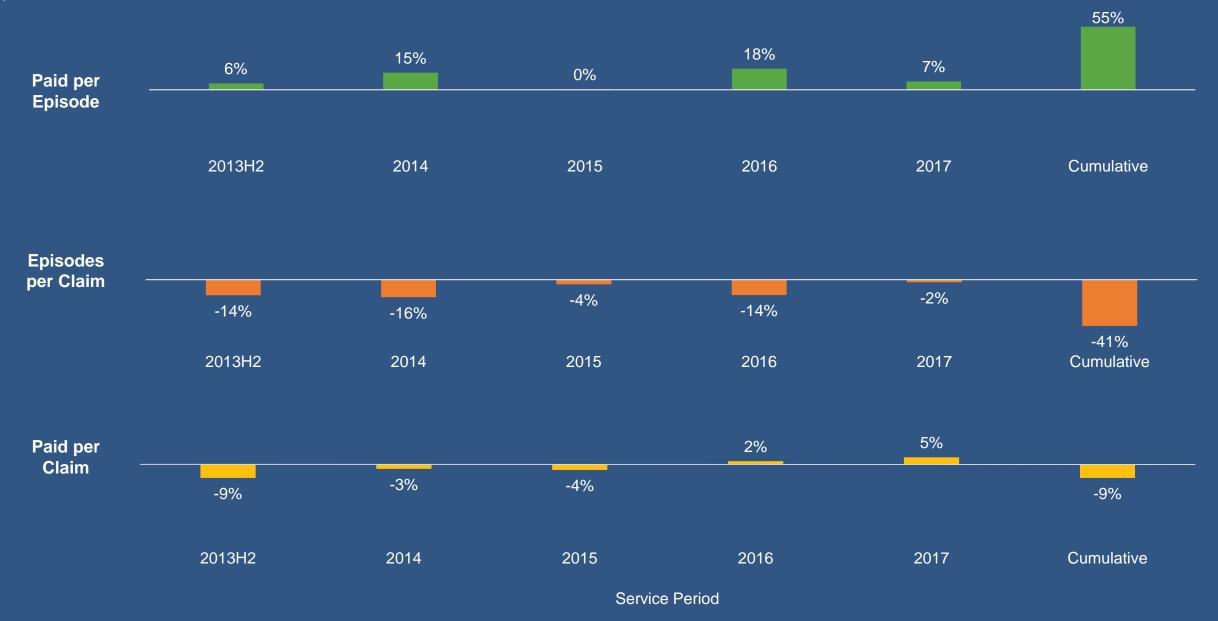


% Change in *Inpatient* Cost per Claim (transaction-based)



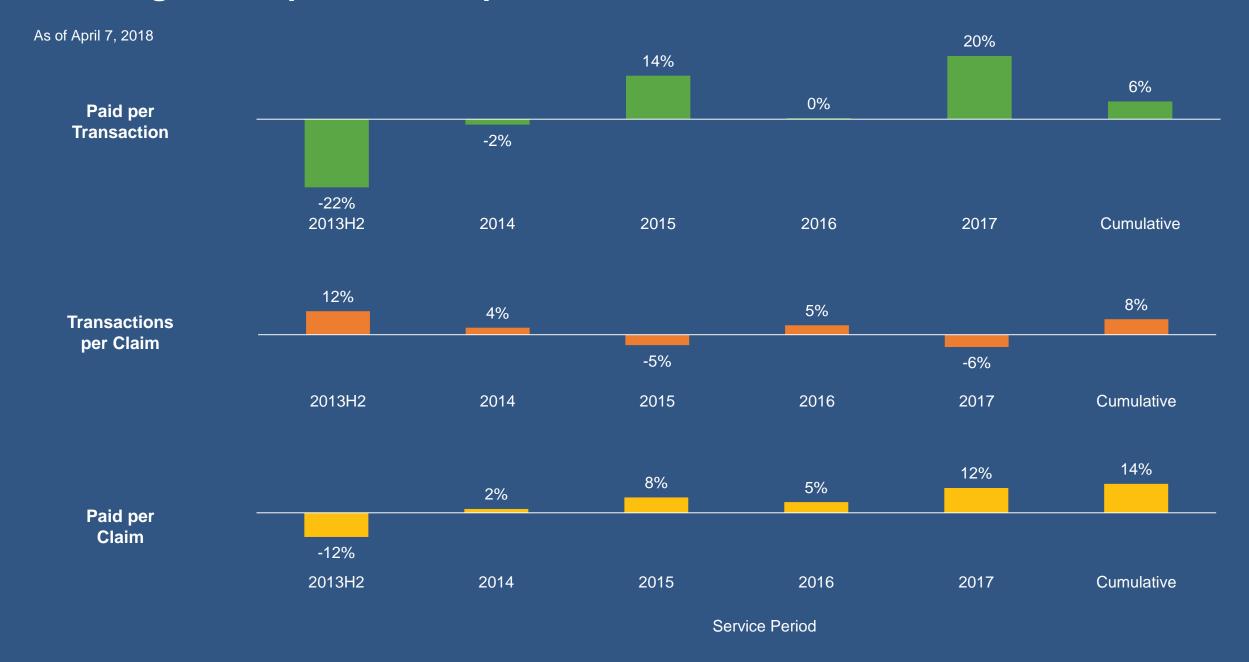


% Change in *Inpatient* Cost per Claim (episode-based)



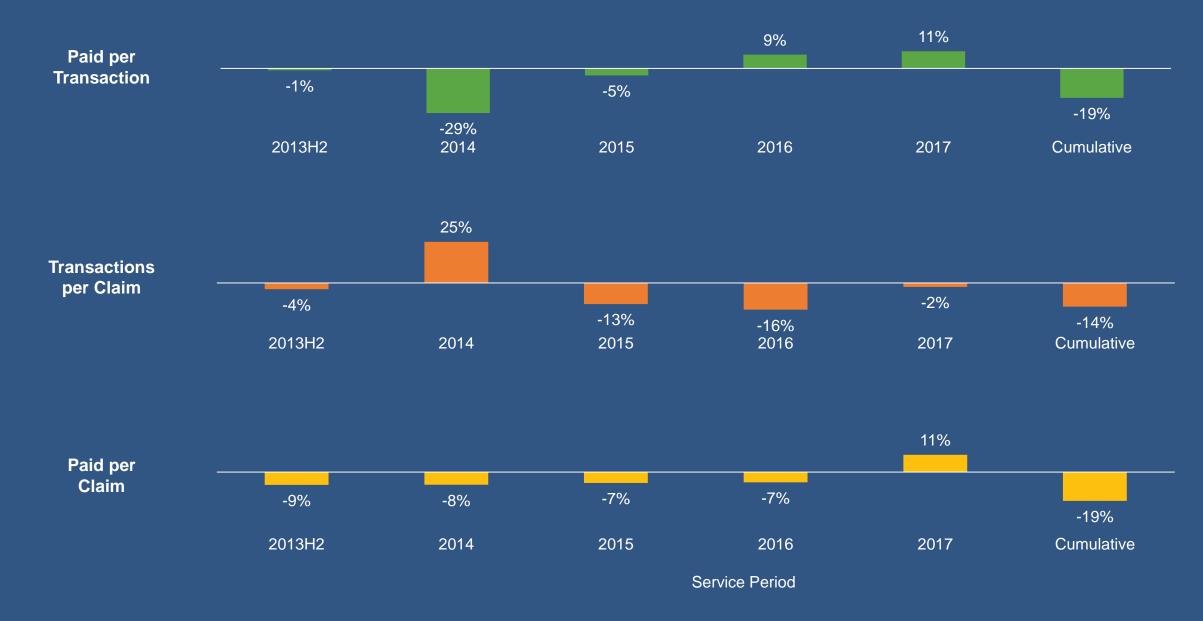


% Change in *Outpatient* Cost per Claim



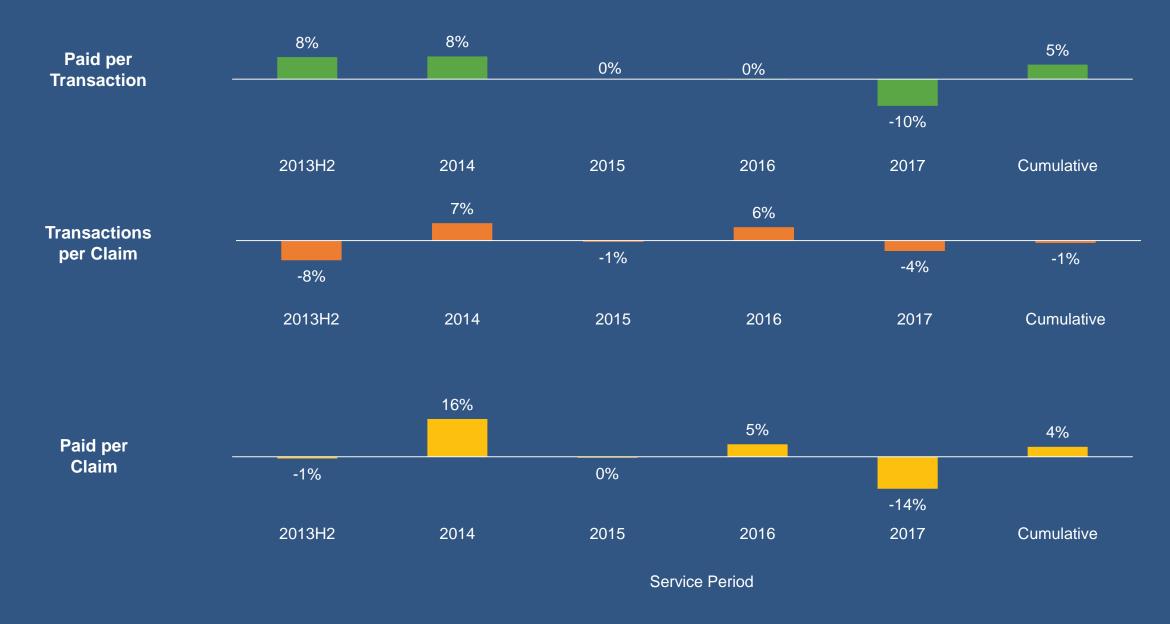


% Change in HCPCS Cost per Claim





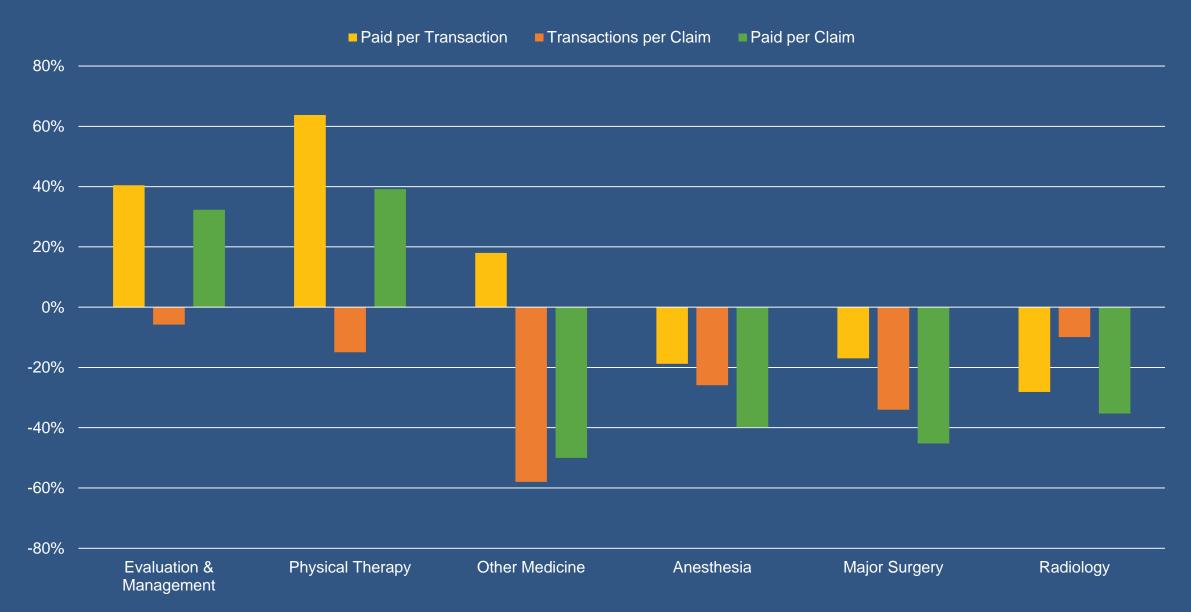
% Change in *Medical Legal* Cost per Claim





Update on Medical Severity Trends by Component

Cumulative % Change in Selected Components of Physician Services 2012H2 through 2017





02

3/31/2018
Experience –
Review of
Methodologies



Summary of 3/31/2018 Experience

- Almost 100% of market reflected
- Same methodologies as in 7/1/2018 Filing
 - CDI Decision on 7/1/2018 Filing blended 75% of WCIRB loss development projection and 25% of the unadjusted incurred method projection
 - CDI also reflected a 1% medical severity trend projection compared to 3% reflected in the Filing
- Projected policy year 2019 loss ratio: 0.574
- ~3.5 point decrease from 7/1/2018 Filing projection (0.608)
 - -2 points from lower loss development emergence
 - -1 point from trending to policy year 2019 period
 - -0.5 points from updated frequency trend

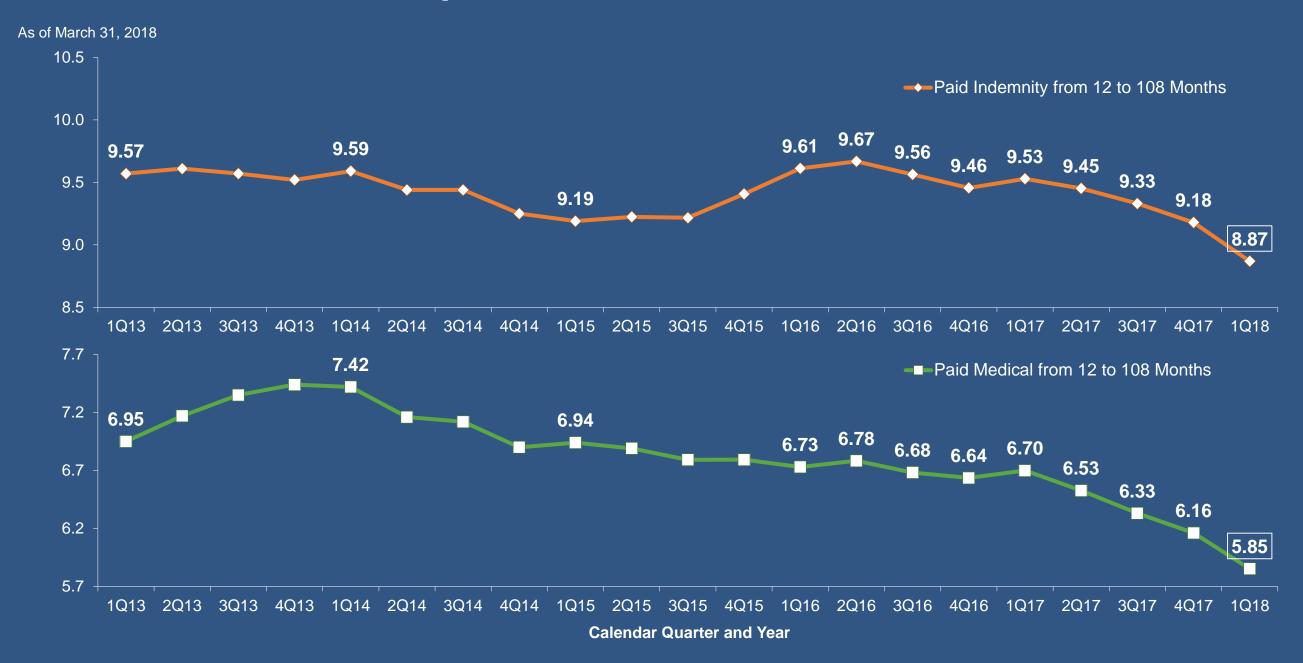


Cumulative Incurred Development from 12 to 108 Months





Cumulative Paid Development from 12 to 108 Months





Cumulative Incurred Development from 108 to 228 Months



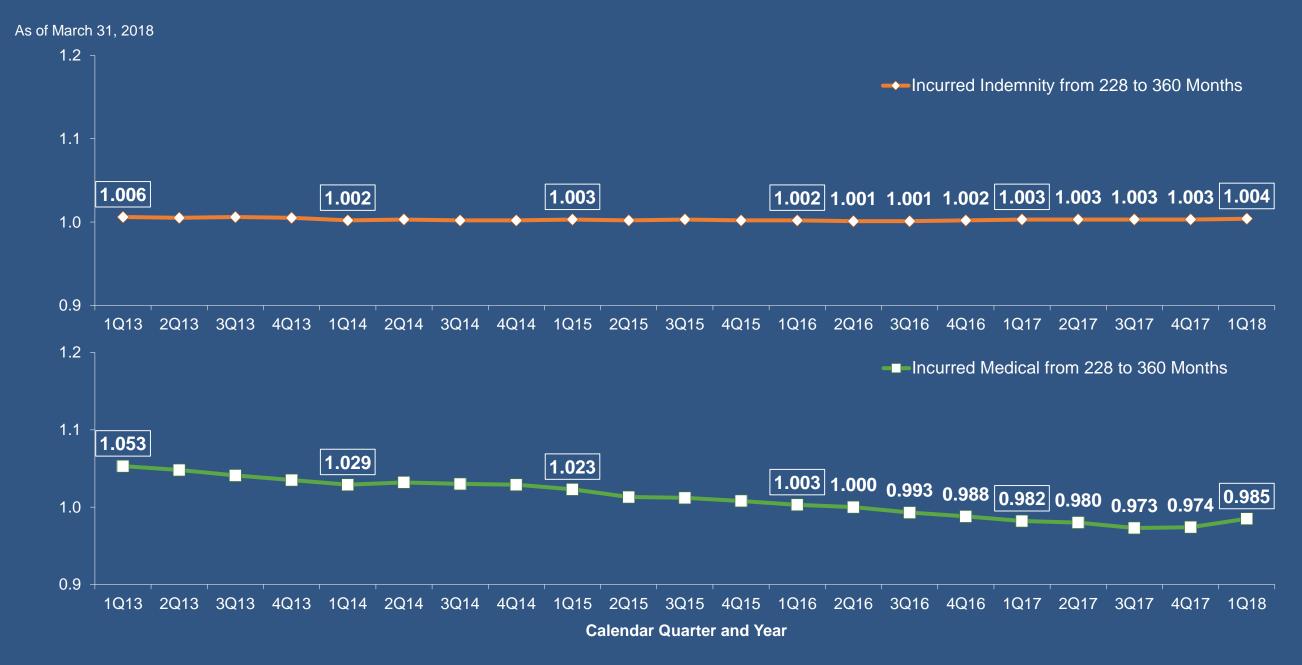


Cumulative Paid Development from 108 to 228 Months





Cumulative Incurred Development from 228 to 360 Months





Cumulative Paid Development from 228 to 360 Months





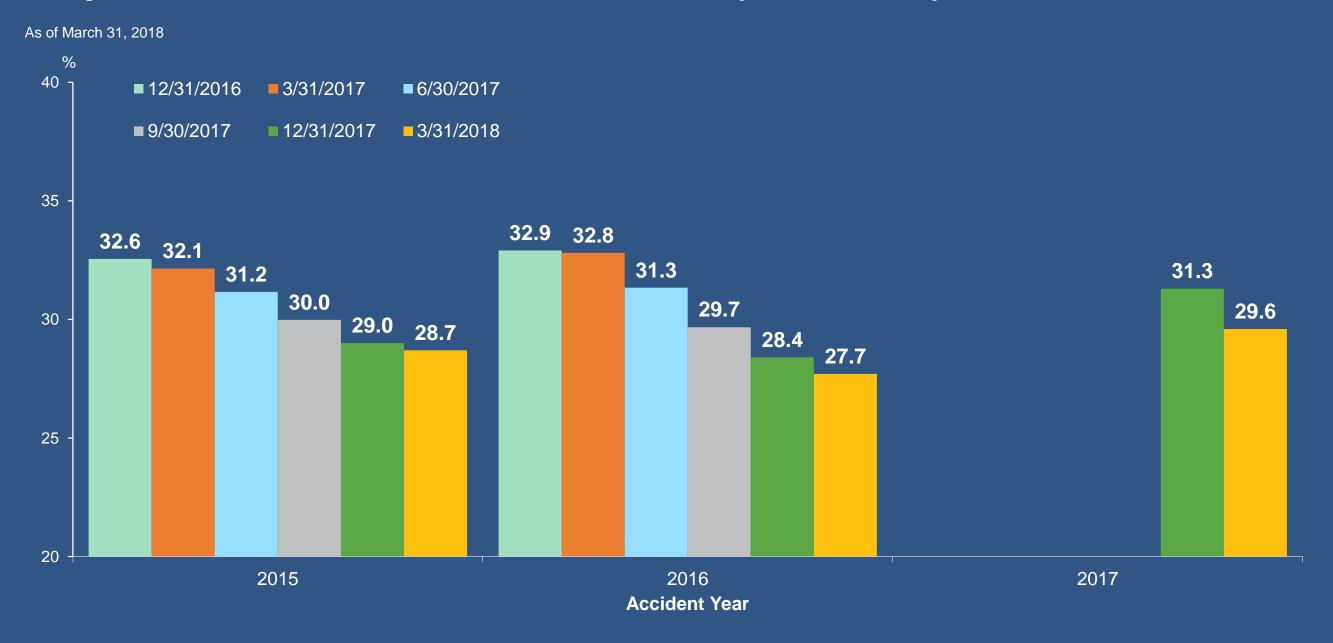
Projected Ultimate Indemnity Loss Ratios (Exhibit 3.1)

As of March 31, 2018 % 30 **12/31/2016** 3/31/2017 **■** 6/30/2017 **9/30/2017 12/31/2017** 3/31/2018 24.7 24.5 24.2 24.4 25 24.1 24.2 23.8 23.5 23.4 23.4 23.3 22.8 22.5 20 2015 2016 2017

Accident Year

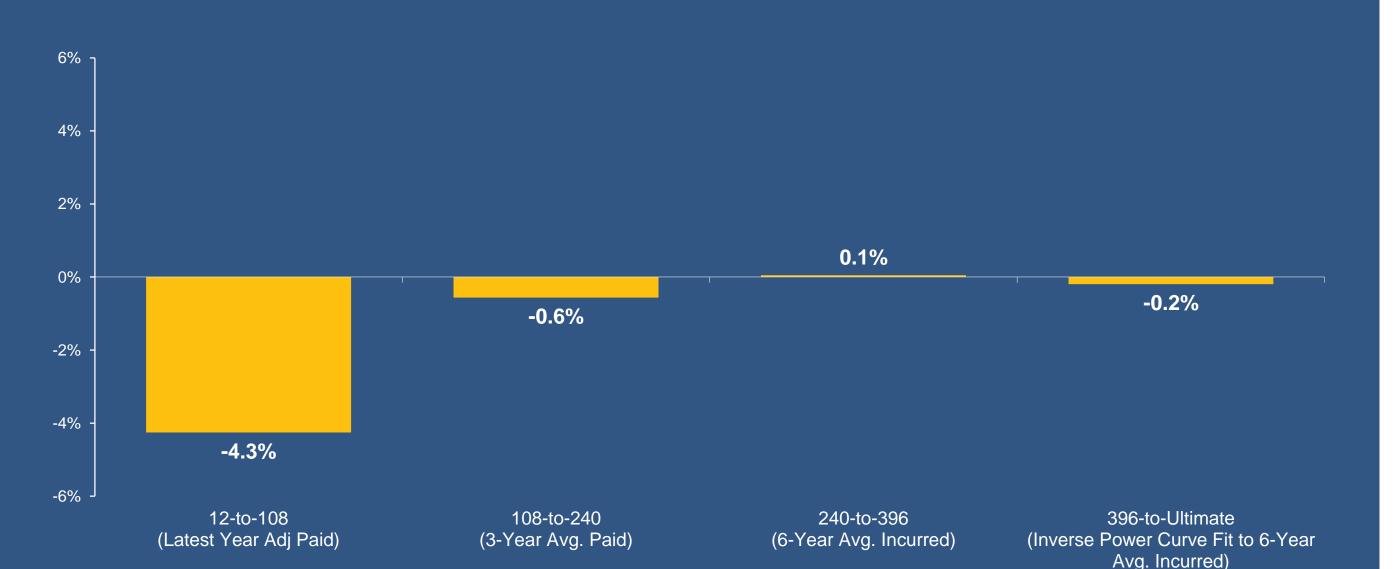


Projected Ultimate Medical Loss Ratios (Exhibit 3.2)





Change in Projected Medical Development Factor 12/31/2017 to 3/31/2018 Experience

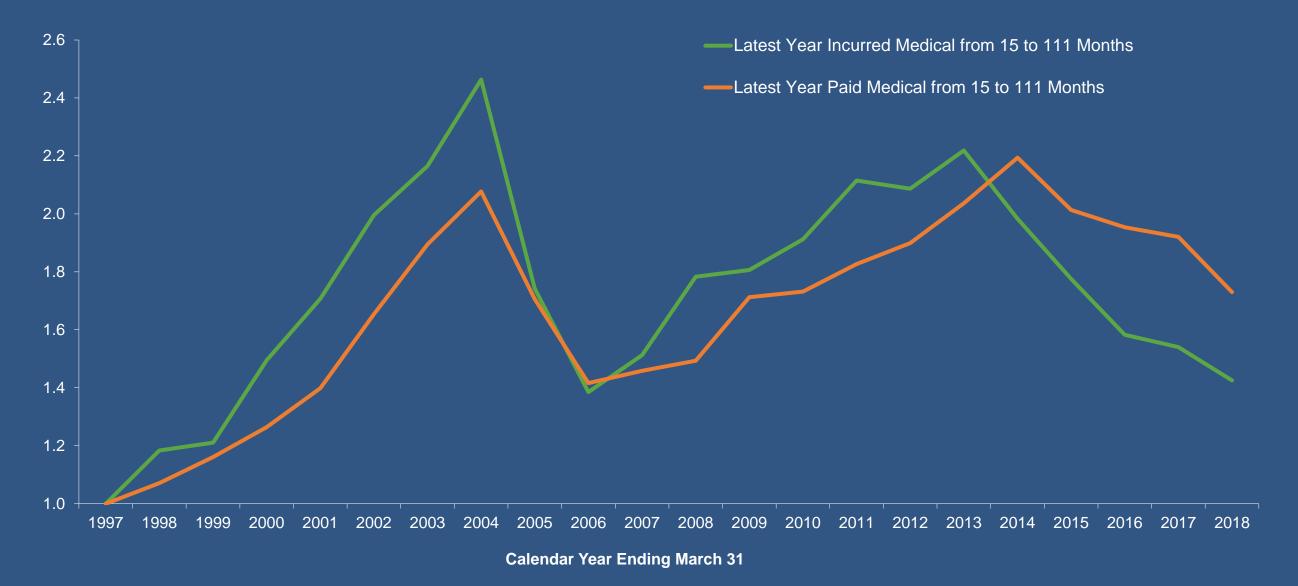




Paid vs. Incurred Development

Medical from 15 to 111 Months Indexed to 1997

As of March 31, 2018

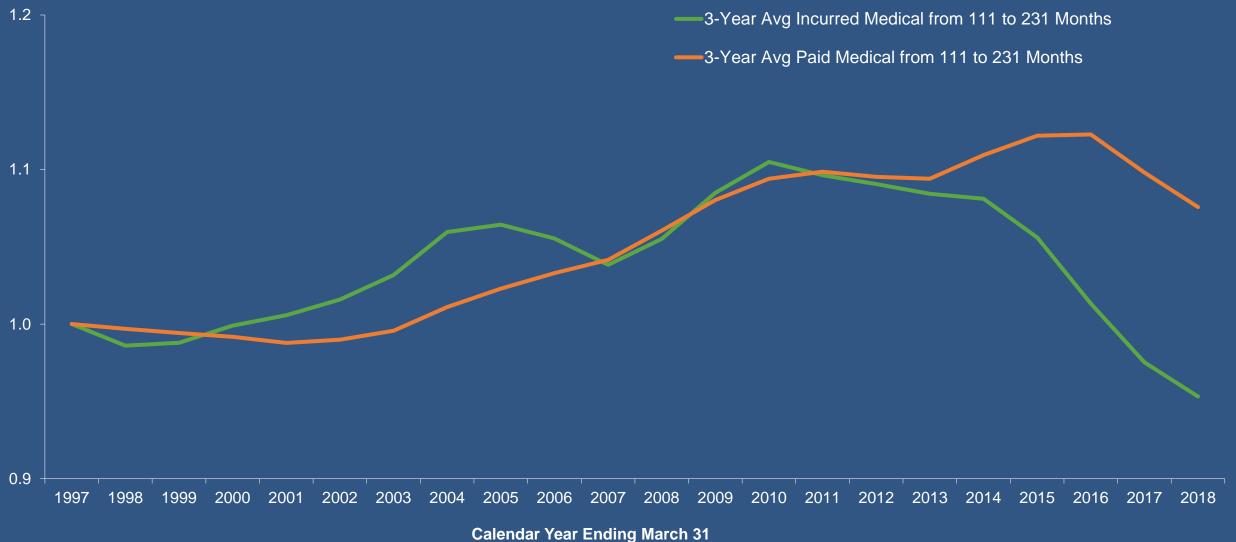


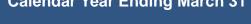


Paid vs. Incurred Development

Medical from 111 to 231 Months Indexed to 1997

As of March 31, 2018

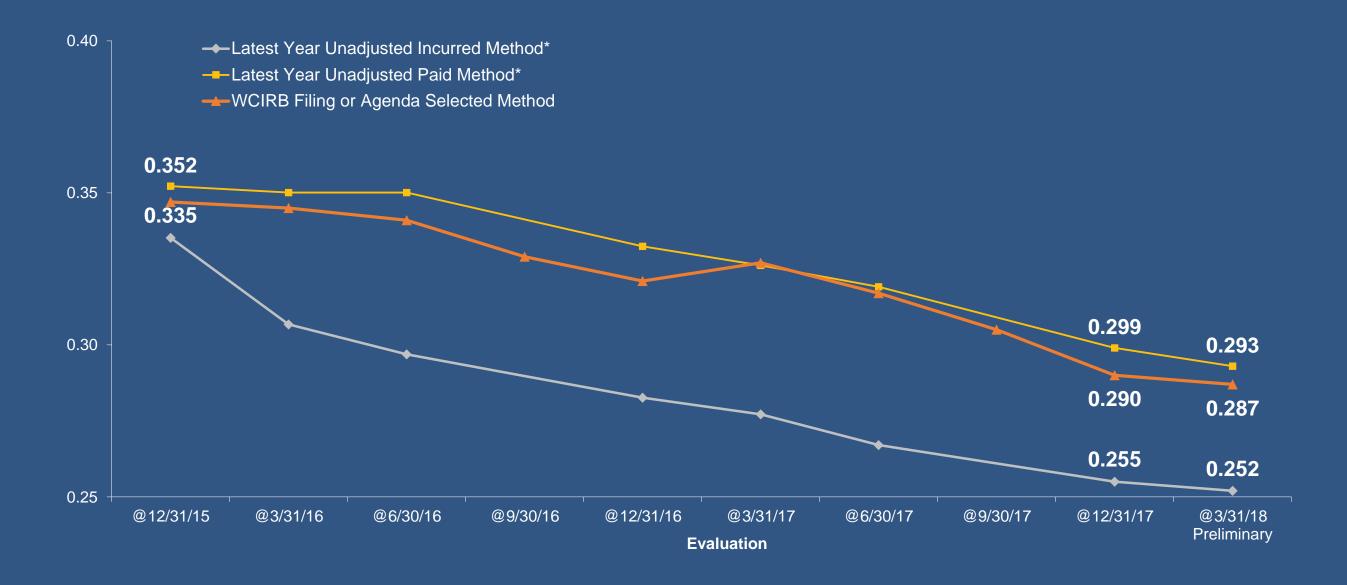






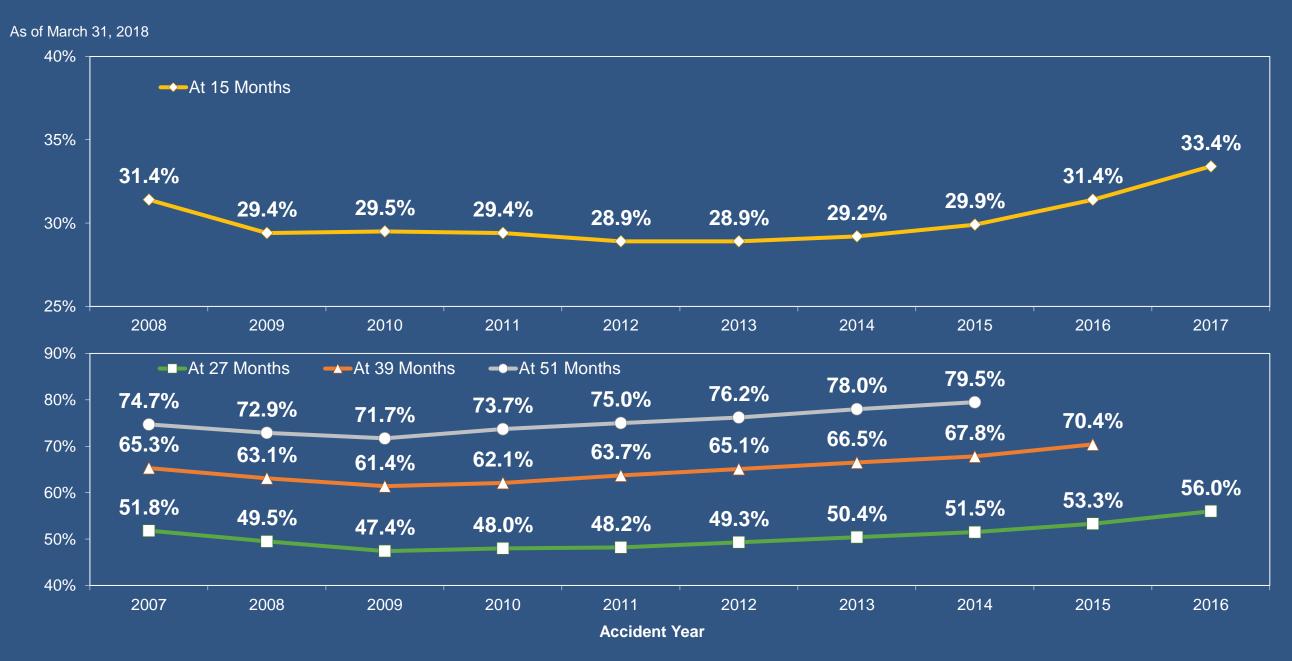
Paid vs. Incurred Development

Projected Ultimate Medical Loss Ratios for Accident Year 2015





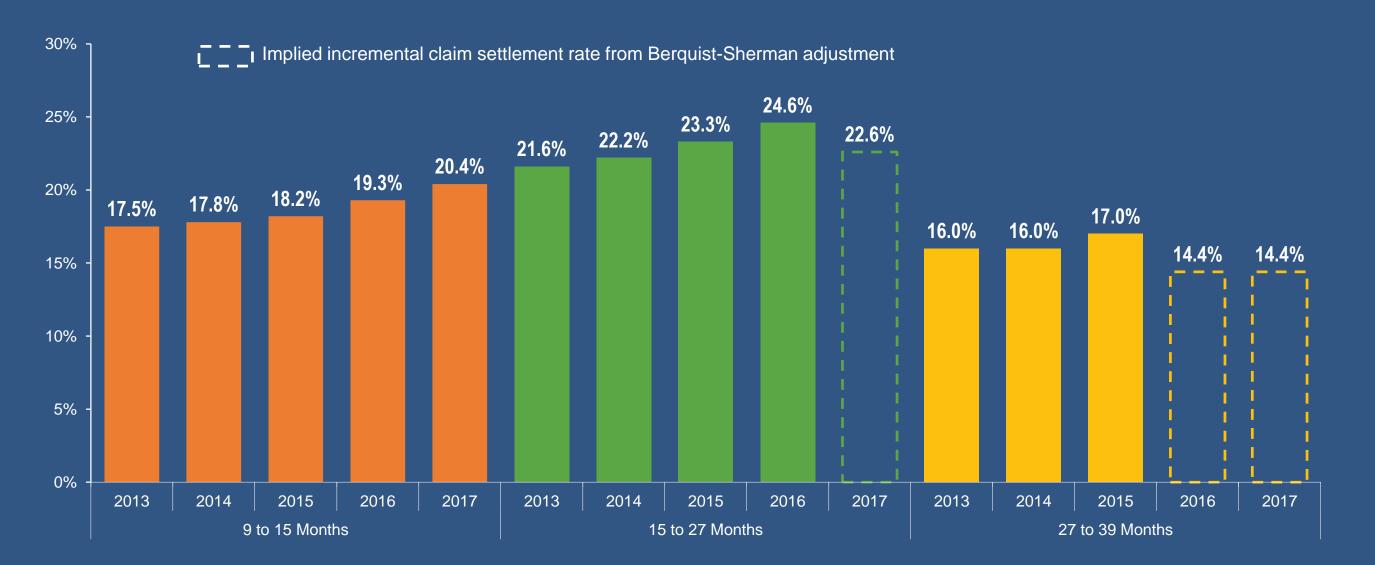
Ultimate Indemnity Claim Settlement Ratios (Exhibit 11.2)





Incremental Claim Settlement Ratios

As of March 31, 2018





Indemnity Claim Count Development (Exhibit 10.1)





Cumulative Wage Level Change Forecast (Exhibit 5.1) 2016 to 2019

As of March/April 2018

20%

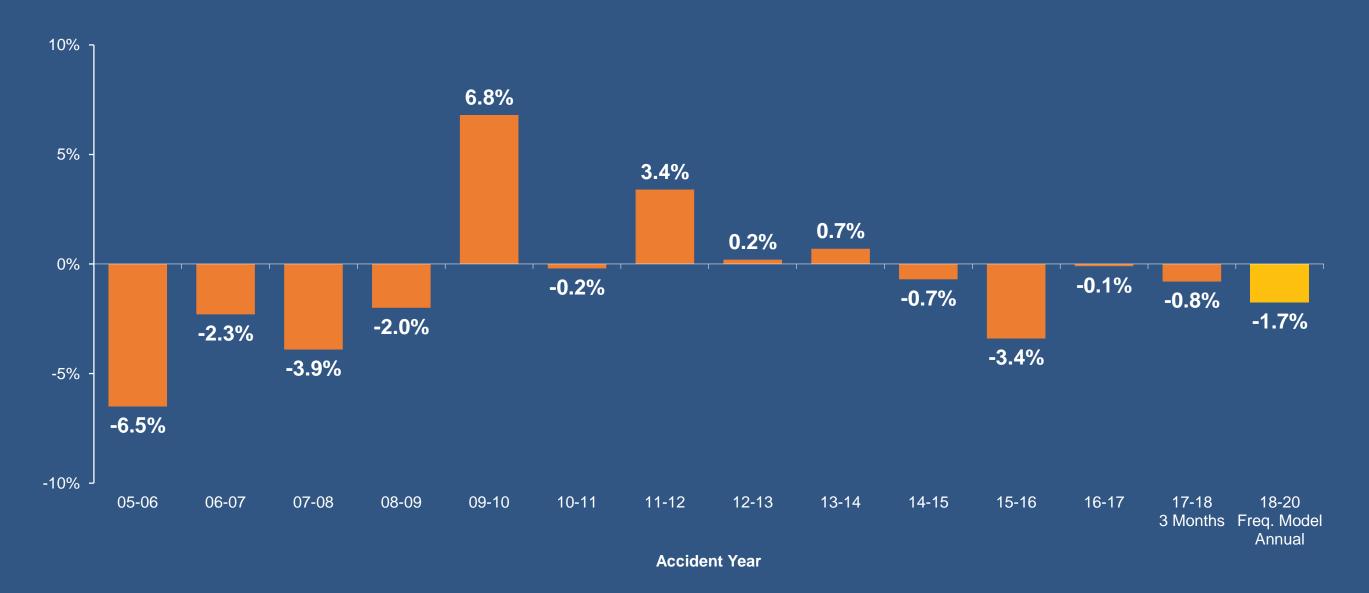
15%





Projected Changes in Indemnity Claim Frequency (Exhibits 6.1 & 12)

As of March 31, 2018





Projected Changes in On-Level Indemnity Severity (Exhibit 6.2)

As of March 31, 2018



Annual Exponential Trend Based on:

2005 to 2017: -0.7%

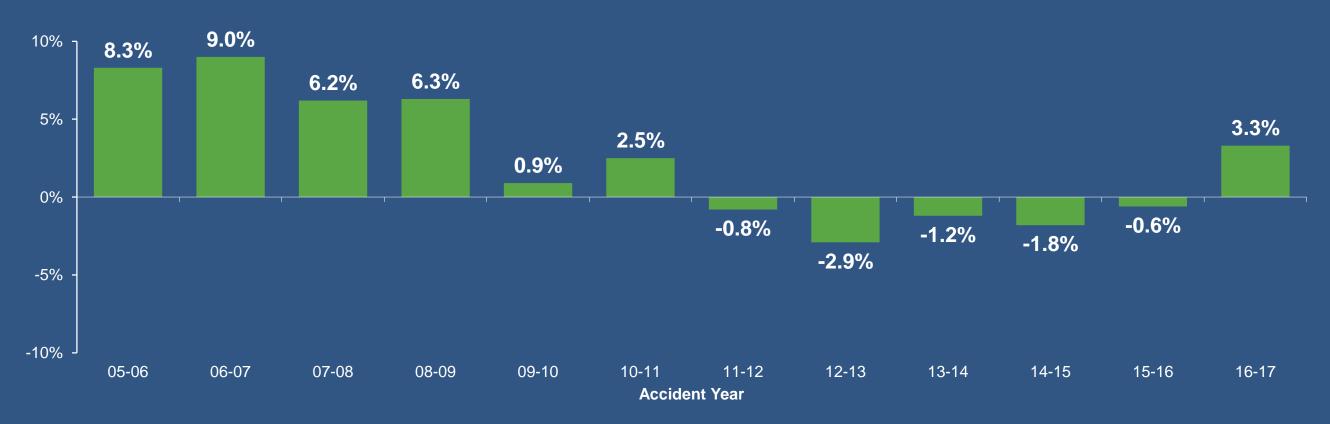
2012 to 2017: -1.6%

Agenda Selected: 0.0%



Projected Changes in On-Level Medical Severity (Exhibit 6.4)

As of March 31, 2018



Annual Exponential Trend Based on:

1990 to 2017: +6.0%

2005 to 2017: +1.7%

2012 to 2017: -0.8%

Agenda Selected: 3.0%



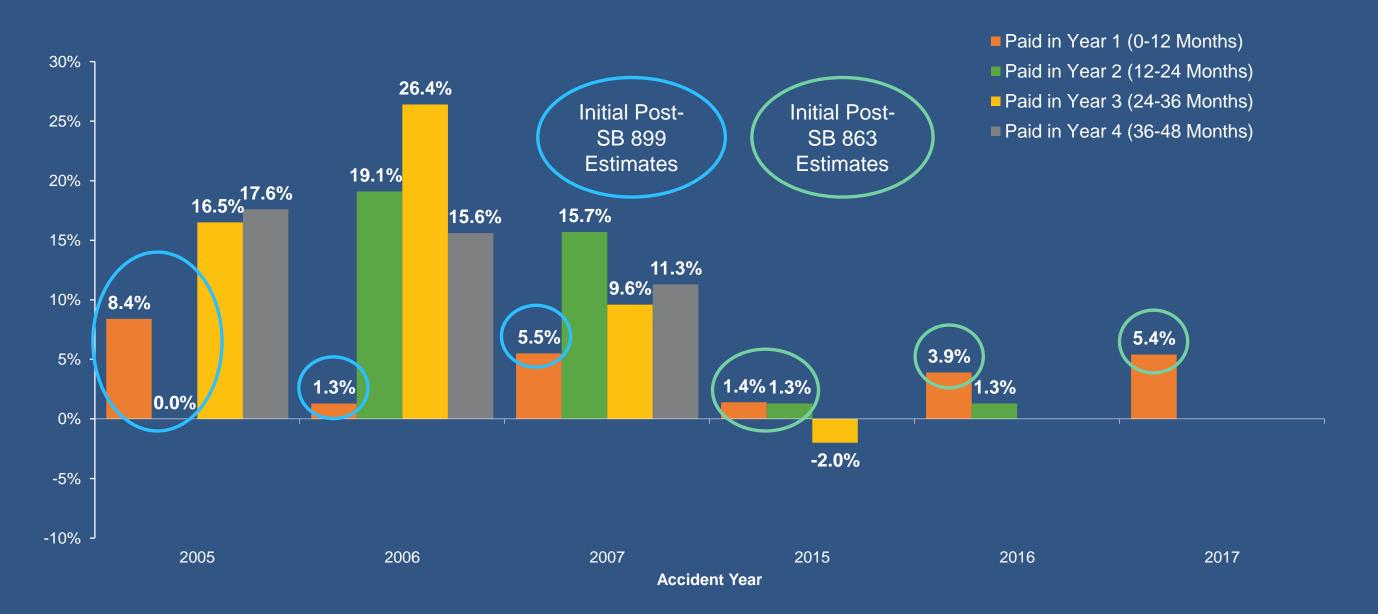
Ultimate Medical per Indemnity Claim (Exhibits 6.3 & 6.4)





Review of Methodologies 3/31/2018 Experience

Changes in Incremental Medical Paid per Indemnity Claims Inventory Early Post-Reform Periods Compared to Later Calendar Year Inflation



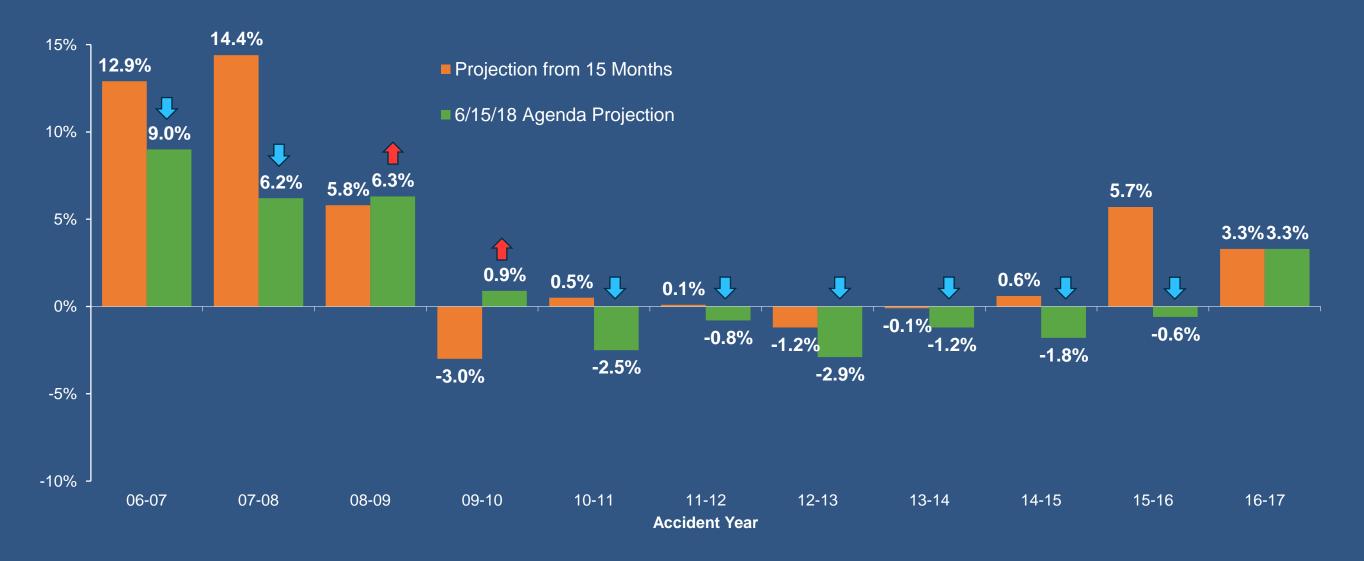


Review of Methodologies 3/31/2018 Experience

Projected Changes in On-Level Medical Severity

Projections from 15 Months Compared to Current

As of March 31, 2018



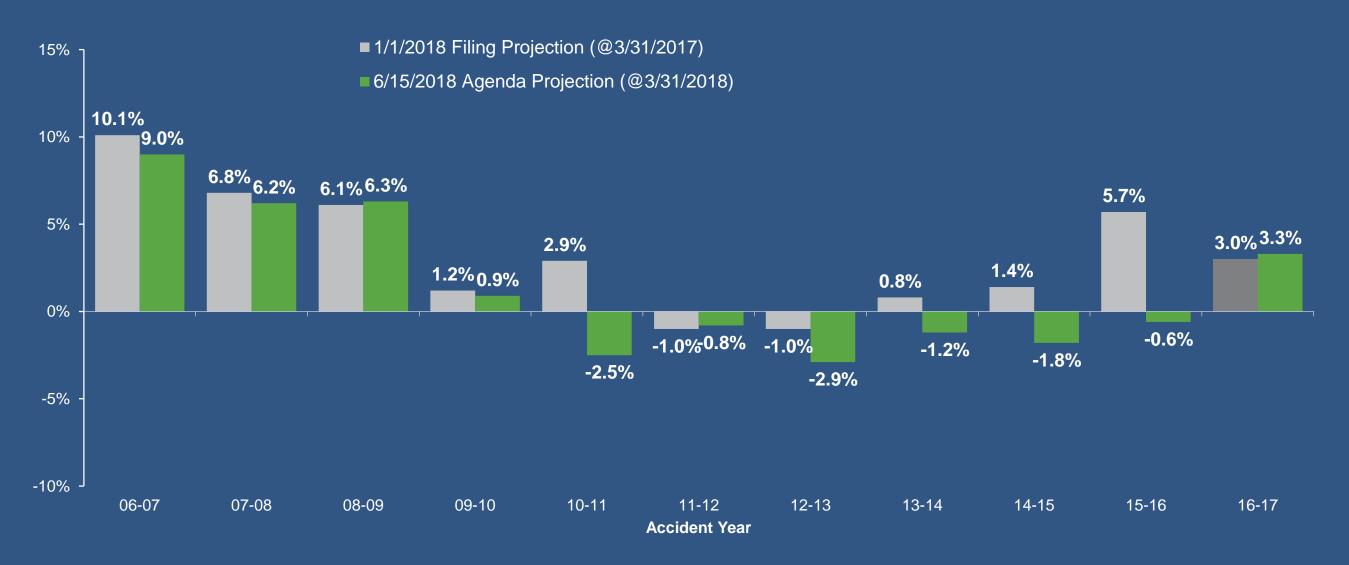


Review of Methodologies 3/31/2018 Experience

Projected Changes in On-Level Medical Severity

1/1/2018 Filing Projections Compared to Current

As of March 31, 2018





Projected On-Level Indemnity Loss Ratios (Exhibit 7.1)

As of March 31, 2018 0.360 Latest Year Reform & Claim Settlement Rate-Adjusted Paid Development Method Frequency & 0% Severity Trends Applied to Latest Two Years 0.340 Exponential Trend Based on 1986 to 2017 Applied to Latest Two Years Exponential Trend Based on 2012 to 2017 Applied to Latest Two Years 0.320 0.303 0.300 0.285 0.287 0.280 0.268 0.267 0.265 0.259 0.260 Annual Exponential Trend Based on: 0.240 0.239 1986 to 2017: +0.4% 2012 to 2017: -3.1% 0.220 Implied average annual growth rate for selected trending method = -1.5% 0.200 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 **Accident Year**



Projected On-Level Medical Loss Ratios (Exhibit 7.3)

As of March 31, 2018 0.400 Latest Year Reform & Claim Settlement Rate-Adjusted Paid Development Method Frequency & 3% Severity Trends Applied to Latest Two Years 0.345 0.350 Exponential Trend Based on 1986 to 2017 Applied to Latest Two Years 0.332 0.325 0.325 Exponential Trend Based on 2012 to 2017 Applied to Latest Two Years 0.300 0.307 0.291 0.262 0.250 0.218 0.200 Annual Exponential Trend Based on: 1986 to 2017: +3.7% 0.150 2012 to 2017: -2.0% Implied average annual growth rate for selected trending method = +1.5% 0.100 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 **Accident Year**



03

Classification Payroll Limitations



Classification Payroll Limitations Summary

Concerns

- Losses do not track well with exposure at high wage levels
- Some classifications have a significant number of workers at high wage levels
- Numerical rounding sometimes creates unwanted volatilities when Expected Loss Rate and Pure Premium Rate are very low

Approach

- Identify classes with a large proportion of high wage workers, low advisory pure premium rates and for which a payroll limitation can be administered relatively easily
- Analyze necessary pure premium rate adjustment for selected classifications

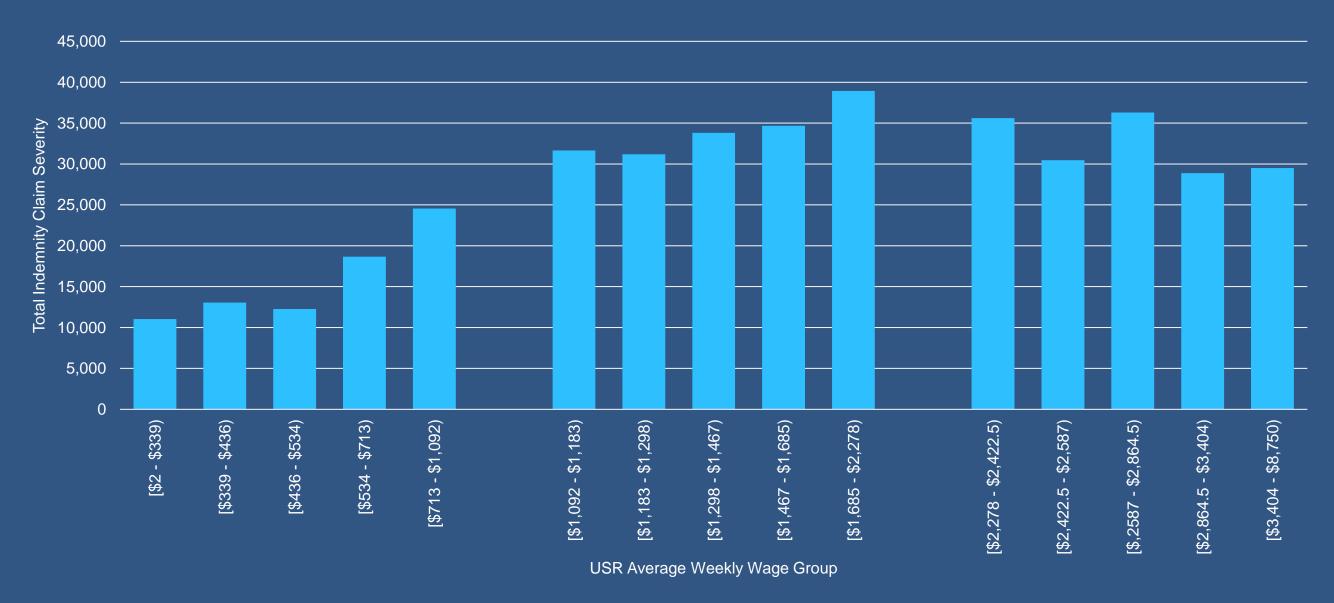
C & R Committee Recommendations

- Establish payroll limitation in 5 additional classifications
- Limit payroll at current limitation for executive officers and current classes for which a limitation applies
- Defer effective date until January 1, 2020 to allow for outreach to employers, premium auditors and underwriters



Classification Payroll Limitations

Total Incurred per Indemnity Claim

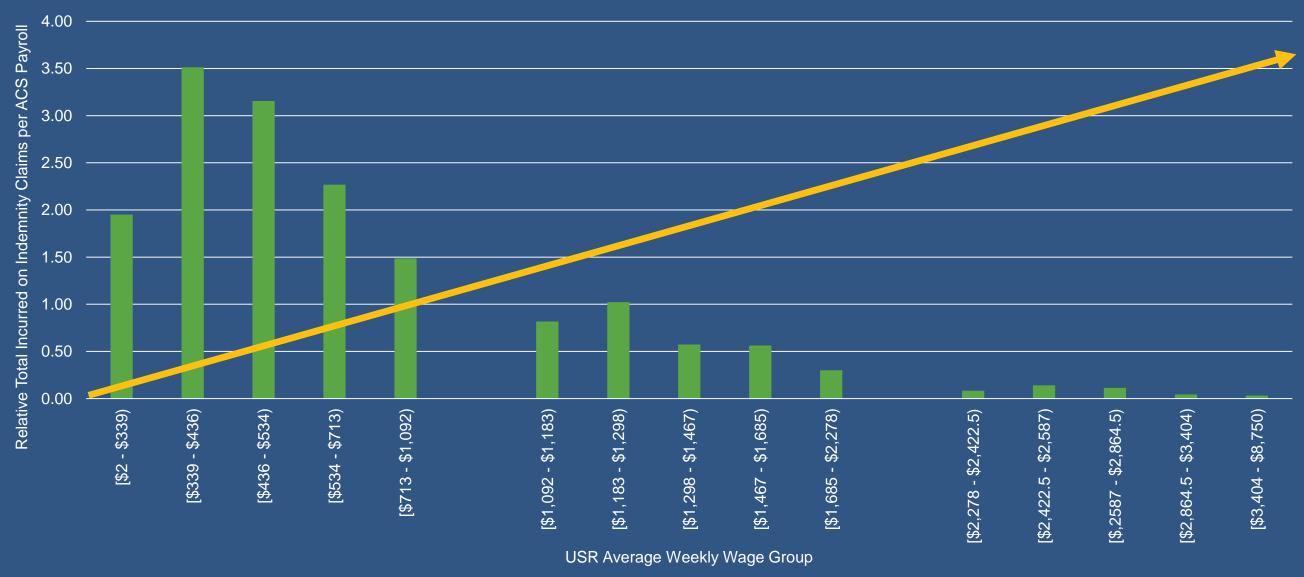


Source: USR Policy Year 2014



Classification Payroll Limitations

Relative Total Incurred on Indemnity Claims per Payroll



Source: USR Policy Year 2014



Classifications Recommended for Payroll Limitation

Class Code	Phraseology	Clerical Office Employees	Outside Salespersons	7/1/2018 Advisory Pure Premium Rate
8859	Computer Programming or Software Development	included	included	0.05
8803	Auditing, Accounting or Management Consulting Services	included	not included	0.13
8820	Law Firms	included	included	0.30
8743	Mortgage Brokers	included	included	0.15
7607	Video/Audio Post-Production	included	included	0.27

We selected classifications that include Clerical Office Employees or Outside Salespersons. Many highly compensated employees are Standard Exception Employees.



Classification Payroll Limitations

Impact of Capping Payroll Preliminary Projections

Class Code	% of Payroll Above \$127,000	1/1/2018 Loss to Payroll Ratio	Revised Loss to Payroll Ratio	Impact of Capping Payroll
8859	19.5%	0.039	0.048	23%
8803	17.6%	0.088	0.107	22%
8820	27.5%	0.214	0.295	38%
8743	15.7%	0.114	0.135	18%
7607	17.3%	0.203	0.245	21%



Extension of Payroll Limitations

Advisory Pure Premium Rate Adjustments

- Review Available Data Sources
 - ACS provides refined data on California workers wages by industry and occupation and allows for exclusion of executive officers
 - Usefulness depends on the mapping of occupation and industry to classification
 - To adjust for definitional differences in wages between ACS and workers' compensation payroll data can be augmented by BLS data as appropriate
- Pure Premium Ratemaking Approach
 - Approach reviewed by Actuarial Research Working Group
 - If needed, public sources of wage data can be augmented by a wage survey to develop 2020 advisory pure premium rate adjustments
 - 25% limitation on class relativity change may not be applied



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