

Classification and Rating Committee

Meeting Minutes

DateTimeLocationStaff ContactApril 14, 20209:45 AMWebinar TeleconferenceBrenda Keys

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California Department of Insurance

Patricia Hein Brentley Yim

WCIRB

Brenda Keys, Chair Bill Mudge David Bellusci Laura Carstensen Mary Corning Brian Gray Allison Lightfoot Kristen Marsh Eric Riley

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The meeting of the Classification and Rating Committee, which was held by webinar teleconference, was called to order at 9:50 AM followed by a reminder of applicable antitrust restrictions, with Ms. Brenda Keys, Senior Vice President and Chief Legal Officer, presiding.

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Approval of Minutes

The Minutes of the meeting held on February 11, 2020 were distributed to the Committee members in advance of the meeting for review. As there were no corrections to the Minutes, a motion was made, seconded and unanimously approved to adopt the Minutes as written.

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Item III-A 2021 Changes to Expected Loss Ranges

The Committee was reminded that the *California Workers' Compensation Experience Rating Plan*—1995 (ERP) includes an expected loss primary threshold that varies by size of the employer. WCIRB staff presented a proposal to update the expected loss ranges corresponding to each primary threshold to reflect the most current experience and to make this update each year as part of the regulatory filing, starting in 2021.

Following staff's presentation, there was a consensus among the Committee to accept staff's recommendation.

Item III-B Hard Copy Policy Reporting Requirements

Staff reminded the Committee that the Governing Committee directed the WCIRB, at its December 11, 2019 meeting, to stop accepting hard copy policy documents effective July 1, 2020.

Staff recommended amendments to the USRP to (1) remove the option of reporting policy information via hard copy, (2) reduce the time period for submission of policy information from sixty to thirty days as reporting electronically is more efficient and this will better align the WCIRB with the submission requirements of other data collection organizations, (3) remove outdated requirements for continuing form policies, and (4) remove language that is duplicative of the Workers Compensation Insurance Organizations' Workers Compensation Policy Reporting Specifications (WCPOLS) since these reporting requirements are incorporated by reference into the USRP and, therefore, insurers are already required to comply with them.

As there were no questions about the proposed changes, a motion was made, seconded and unanimously passed to recommend that these changes to the USRP be included in the WCIRB's January 1, 2021 Regulatory Filing.

Classification and Rating Committee Meeting Minutes for April 14, 2020

Recommendation

Amend Part 1, *General Provisions*, Section I, *Introduction*, Rule 1, *Purpose*, to reflect that policy information must be reported electronically to the WCIRB.

PROPOSED

Part 1 - General Provisions

Section I – Introduction

1. Purpose

This Plan contains the necessary rules and instructions for the <u>filingreporting</u> of policy <u>documentsinformation</u> and <u>reporting of experience</u> in connection therewith on the direct business written by insurers for California workers' compensation insurance and employers' liability insurance incidental thereto and written in connection therewith.

This Plan requires that separate unit statistical reports be filed by insurers for every workers' compensation insurance policy written. The loss, exposure and premium data reported for each policy is used to develop experience in standard classification detail.

Pure premium rates and experience modifications are based upon the datainformation reported in accordance with this Plan. It is therefore essential that the greatest possible care be taken to furnish complete and accurate information and that the information be filed at the time and in the manner specified in this Plan.

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Recommendation

Amend Part 1, Section III, *Submission of Information*, Rule 1, *Reporting Information*, to remove requirements relating to hard copy submission of policy documents.

PROPOSED

Section III – Submission of Information

1. Reporting Information

Information or documents required to be submitted reported pursuant to the provisions of this Plan shall be filed either electronically or on hard copy with the WCIRB, as the designated statistical agent for the Insurance Commissioner of the state of California. The address of the WCIRB is:

Workers' Compensation Insurance Rating Bureau of California 1221 Broadway, Suite 900 Oakland, CA 94612

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Recommendation

Amend Part 2, *Policy Reporting Requirements*, Section I, *General Instructions*, to (1) remove requirements relating to hard copy submission of policy documents; (2) reflect current electronic policy reporting requirements; (3) change policy information reporting timeframes from 60 to 30 days; and (4) incorporate changes for clarity and consistency.

PROPOSED

Part 2 – Policy Reporting Requirements

Section I – General Instructions

The policy documentinformation reporting provisions contained in this Part are necessary to facilitate experience rating, the accurate and timely reporting of unit statistical report data, and the use of approved policy forms.

Insurers shall provide the WCIRB with all Policy Documents (i.e., policies, endorsements, cancellations and reinstatements) written to provide California workers' compensation insurance coverage. Policy Documents shall be filed with the WCIRB via either: (1) hard copy, or (2) electronic submissionreport policy information for every workers' compensation insurance policy extending insurance coverage under the workers' compensation laws of California, including California coverage by endorsement on a policy primarily providing coverage in another state, by electronic submission to the WCIRB in accordance with this Plan and the reporting requirements for California described in the Workers Compensation Insurance Organizations' (WCIO) Workers Compensation Policy Reporting Specifications (WCPOLS)-except as provided in Part 2, Section III, Additional Electronic Reporting Requirements. Insurers mustshall receive WCIRB approval prior to submitting datareporting information electronically. Separate approval is required for electronic submission of each type of Policy Document.

1. Policies

- a. New and Renewal Policies
 - (1) The hard copy information page (and any extensions thereto) of every workers' compensation insurance policy or electronic records of the data included thereinNew and renewal policy <u>transactions</u> shall be <u>submittedreported</u> to the WCIRB no later than <u>sixty (60)thirty (30)</u> days subsequent to the inception date of the policy represented.
 - (2) Insuring two or more legal entities on a single policy is subject to the provisions and limitations set forth in Part 2, Section III, Additional Interests, of the Miscellaneous Regulations for the Recording and Reporting of Data—1995, provided, however, if a policy providing coverage for the workers leased by a labor contractor to a client is in the name of the labor contractor, the phrase "Leased Coverage For" or the acronym "LCF" followed by the client's name may appear in Item 1 of the policy.
 - (3) If submitting the policy in hard copy to the WCIRB, it shall include the following:

- (a) Name of the insurer providing coverage (not insurer group name).
- (b) Policy number.
 - 1. The policy number shall be a unique number applying to the one policy and shall not be used on any other policy with an identical inception date.
- (c) Complete legal name of all policyholders. See Section III, Additional Electronic Reporting Requirements, Rule 1b, Subrule (1), Name of Insured, for the requirements for reporting the name of the insured.
- (d) Federal Employer Identification Number (FEIN). Report the policyholder's nine (9) digit FEIN. If the policyholder does not have a FEIN, report "000000000".
- (e) Type of entity insured. Indicate the legal nature of the insured entity, e.g., individual, partnership, corporation, association, limited partnership, joint venture, common ownership, joint employers, Limited Liability Company (LLC), trust or estate, Limited Liability Partnership (LLP), governmental entity, other. See Part 2, Section III, Rule 1a, Subrule (1), Legal Nature of Insured Code, for the requirements for reporting the type of entity insured.
- (f) Complete address of the insured. The address should include the postal zip code for the named insured's mailing address.
- (g) Dates of coverage.
- (h) Applicable insurer classification(s).
- (i) Applicable experience modification(s). If the WCIRB has not published an experience modification, no modification should be reported. (Note: Tentative experience modifications may be used; however, they must be clearly identified as such.)
- (j) Office from which the policy emanated.
- (k) Previous policy number. This information should be provided if the same company or affiliated company of an insurer group renews the business. If there is no previous policy number, report the word "new" in the space provided for the previous policy number.
- (I) Form number(s) for the policy conditions and every endorsement and ancillary agreement attached to the policy. See Part 2, Section III, Rule 1e, Endorsement Identification Record Information (Record 07), Subrule (1)(d), for the requirements for reporting form numbers for ancillary agreements.
- (4) If submitting a continuing form policy in hard copy, it must be clearly identified as such.
- b. Annual RatingRerate Endorsements

Annual rating endorsements or the electronic records of the data included thereinrerate endorsement transactions shall be submittedreported for any original policy written as a continuing form policy or fixed-term policy written in excess of one year and sixteen (16) days no later than thirty (30) days subsequent to the issuance date.

- (1) An annual rating endorsement shall be submitted to take effect on the inception date of the second period of coverage and annually thereafter for each continuing form policy or fixedterm policy written in excess of one year and sixteen (16) days.
- (2) An annual rating endorsement shall be submitted to the WCIRB no later than sixty (60) days after its inception.
- (3) Annual rating endorsements shall be used only for the purpose of showing the proper experience modification. Annual rating endorsements cannot be used to make any other changes to the policy, such as, but not limited to, modifying the name of the policyholder or adding or eliminating locations or classifications.

- (4) Each annual rating endorsement submitted to the WCIRB in hard copy shall be clearly identified as an annual rating endorsement.
- (5) If an annual rating endorsement is submitted to the WCIRB in hard copy, it shall also indicate:
 - (a) Name of the insurer providing coverage (not insurer group name).
 - (b) Policy number. The policy number should include all prefixes and suffixes of the policy that the annual rating endorsement is extending.
 - (c) Dates of coverage.
 - (d) Applicable insurer classification(s).
 - (e) Applicable experience modification(s). Report the effective date of the experience modification only if it is not effective as of the inception date of the annual rating endorsement. (Note: Tentative experience modifications may be used; however, they must be clearly identified as such.)
- c. Renewal Certificates/Renewal Agreements

Renewal certificate/renewal agreement transactions shall be reported to the WCIRB no later than thirty (30) days subsequent to the inception date of the renewal certificate or renewal agreement.

An insurer renewing a policy may write and submitreport the renewal to the WCIRB as either a renewal policy (see Rule 1a, above) or as a renewal certificate, which is also referred to as a renewal agreement.

- (1) Each renewal certificate or renewal agreement or the electronic records of the data included therein shall be submitted to the WCIRB no later than sixty (60) days after its inception.
- (2) Renewal certificates and renewal agreements shall be used only for the purpose of renewing the policy and showing the proper experience modification for the renewal period. Renewal certificates and renewal agreements cannot be used to make any other changes to the policy, such as, but not limited to, modifying the name of the policyholder, or adding or eliminating locations or classifications.
- (3) Each renewal certificate and renewal agreement submitted to the WCIRB in hard copy shall be clearly identified as a renewal certificate or renewal agreement.
- (4) If a renewal certificate or renewal agreement is submitted to the WCIRB in hard copy, it shall also indicate:
 - (a) Name of the insurer providing coverage (not insurer group name).
 - (b) Policy number. The policy number should include all prefixes and suffixes of the policy that the renewal certificate or renewal agreement is renewing.
 - (c) Dates of coverage.
 - (d) Applicable insurer classification(s).
 - (e) Applicable experience modification(s). Report the effective date of the experience modification only if it is not effective as of the inception date of the renewal certificate or renewal agreement. (Note: Tentative experience modifications may be used; however, they must be clearly identified as such.)
- d. Rewrites

Rewrite transactions shall be reported to the WCIRB no later than thirty (30) days subsequent to the issuance date.

Rewrites may be issued to replace<u>make changes to any</u> previously issued new and renewal policies, annual ratingrerate endorsements and renewal certificates/renewal agreements (e.g., changes to the insurer name, policy number or policy effective dates). Rewrites will replace the original transaction in its entirety.

- (1) Each rewrite or the electronic records of the information included therein shall be submitted to the WCIRB no later than sixty (60) days after issuance.
- (2) If a rewrite is submitted to the WCIRB in hard copy, it shall be clearly identified as a rewrite and shall contain:
 - (a) All of the information required for the Policy Document that it is replacing (see above); and
 - (b) The policy number of the original policy, annual rating endorsement, or renewal certificate/renewal agreement, if different from the rewrite policy number.

e. Binders

Binders shall be subject to the filing requirements applicable to new and renewal policies, except that a binder superseded by a policy effective as of the inception date of the bound period and issued within sixty (60) days of such inception date need not be submitted to the WCIRB.

2. Endorsements and Ancillary Agreements

- a. Except as otherwise provided, a copy of (1) every endorsement<u>Transactions for every</u> endorsement affecting California coverage or amending the policy information referenced in Rule 1 above shall be reported to the WCIRB no later than thirty (30) days subsequent to the issuance date, except as otherwise stated.
- <u>b.</u> and (2) every ancillary agreement<u>Transactions for every ancillary agreement</u>, as the term is defined in Title 10, California Code of Regulations, Section 2250(f), or the electronic records of the information included therein shall be reported to the WCIRB no later than sixty (60)thirty (30) days aftersubsequent to the issuance date. In no event shall endorsements or ancillary agreements be reported prior to submitting the electronic or hard copy information page of the policy to which the endorsement or ancillary agreement is attached.
- bc. If submitting hard copy policy information, it is not necessary to submit a copy of each endorsement attached to a policy, provided: Policy transactions shall be reported to the WCIRB prior to the reporting of transactions for endorsements or ancillary agreements.
 - (1) The body of the endorsement does not require the insertion of any variable text;
 - (2) The exact endorsement form was previously filed with the WCIRB and approved by the Insurance Commissioner; and
 - (3) The form number of the endorsement is clearly listed in item 3.D. of the hard copy policy information page filed with the WCIRB.
- c. If submitting hard copy policy information, it is not necessary to submit a copy of each ancillary agreement attached to a policy, provided:
 - (1) The exact ancillary agreement form was previously filed with the WCIRB and approved by the Insurance Commissioner, and
 - (2) The form number of the ancillary agreement is clearly listed in item 3.D. of the hard copy policy information page filed with the WCIRB.
- d. If submitting in hard copy, each endorsement or ancillary agreement attached to a policy subsequent to policy issuance shall be submitted to the WCIRB in accordance with Rule 2a, above, and shall:

- (1) Identify the name of the insurer (not insurer group) that issued the endorsement or ancillary agreement;
- (2) Identify the policy number of the policy to which the endorsement or ancillary agreement is attached; and
- (3) Identify the effective date of the endorsement or ancillary agreement.

3. Cancellations or Reinstatements

For cancelled policies, a cancellation transaction shall be reported to the WCIRB no later than thirty (30) days subsequent to the date of cancellation. If a cancelled policy is reinstated, a reinstatement transaction shall be reported to the WCIRB no later than thirty (30) days subsequent to the issuance date.

- a. In all instances where a policy is cancelled or reinstated, the cancellation or reinstatement notice or the electronic information included therein shall be reported to the WCIRB no later than sixty (60) days after issuance.
- b. If a cancellation or reinstatement notice is submitted to the WCIRB in hard copy, the following information must be provided:
 - (1) Name of the insurer providing coverage (not insurer group name).
 - (2) Policy number. The policy number should include all prefixes and suffixes of the policy that is being cancelled or reinstated.
 - (3) The cancelled or reinstated policy's original inception and expiration dates. For continuing form policies or fixed-term policies written in excess of one year and sixteen (16) days, if the policy is cancelled or reinstated during the period that an annual rating endorsement is in effect, the inception date of such annual rating endorsement shall be substituted for the inception date of the policy.
 - (4) The date of cancellation or reinstatement.
 - (5) The date the cancellation was mailed to the insured.
 - (6) The reason for the cancellation.

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Recommendation

Amend Part 2, Section II, *Policy Period*, to (1) remove outdated language regarding continuing form policies and (2) incorporate changes for clarity and consistency.

PROPOSED

Section II – Policy Periods

- 1. Policy Period
 - a.—The rules of in this Plan are based on a policy period of one year.
 - b. Policies may be written and issued for periods of less than one year.

- c. Policies may be written and issued for periods in excess of one year.
 - (1) A policyPolicies written and issued for a period of not longer thannot exceeding one year and sixteen (16) days shall be treated as if the policypolicies were written for a period of one year.
 - (2) Any policy that is <u>Policies</u> written for a period in excess of <u>exceeding</u> one year and sixteen (16) days <u>mustshall</u> be written as a continuing form or fixed-term policy, as indicated in Rule 2, below.

Continuing Form PolicyPolicies or Fixed-Term PolicyPolicies Written in Excess of One Year and Sixteen (16) Days

- a. A policy that contains an agreement that the insurer will issue, and the policyholder will accept, such endorsements changing the terms of the policy as may be required to achieve conformity with subsequent legislation or with subsequent rules and regulations that may be approved by the Insurance Commissioner may be written onas a continuing form or fixed-term basispolicy for a period in excess of one year and sixteen (16) days.
- Such c<u>C</u>ontinuing form or fixed-term policypolicies written in excess of one year and sixteen (16) days mustshall conform to all rules and regulations applying to policies written for one year or less.
- c. All rules and regulations approved by the Insurance Commissioner subsequent to the effective date of a continuing form or fixed-term policy written in excess of one year and sixteen (16) days shall apply to the policy as though it consisted of consecutive policies, each with a policy period of one full year, except in those instances whenor of less than one full year if the insurer or the policyholder wantsdecided to establish a different policy effective date, which will be treated as a short-term policy.
 - (1) For a continuing form policy, the first period of coverage shall be treated as a short-term policy, and the effective dates of the short-term period must be endorsed on the policy at its inception.
 - (2) For a fixed-term policy, either the first period or last period of coverage shall be treated as a short-term policy. A policy period endorsement showing the effective dates of the policy periods into which the policy is divided must be endorsed on the policy at policy inception.
- d. The extension of a continuing form policy beyond one year and sixteen (16) days requires the submittal of an annual ratingrerate endorsement. Pursuant to Part 2, Section I, Rule 1b, Annual Rating Endorsements, an annual rating endorsement shall be submittedtransaction to be reported to the WCIRB to take effect on the effective date of the second period of coverage and annually thereafter for each continuing form policy written for a period in excess of one year and sixteen (16) days.
- Annual Ratingrerate Eendorsements mustshall be submittedreported annually for each period following the first period on all fixed-term policies written in excess of one year and sixteen (16) days.

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Classification and Rating Committee Meeting Minutes for April 14, 2020

Recommendation

Amend Part 2, Section III, *Additional Electronic Reporting Requirements,* to reflect current electronic policy reporting requirements; and (2) incorporate changes for clarify and consistency.

PROPOSED

Section III - Additional Electronic Reporting Requirements

All Policy Documents submitted to the WCIRB electronically shall be reported as required for California in WCPOLS except as indicated below.

1. PolicyHeader Record Reporting(Record 01)

a. Header Record Information (Record 01)

All Header Record (Record 01) data and fields shall be reported as required for California in WCPOLS and as further detailed below.

(1) <u>a.</u> Legal Nature of Insured Code

Report the code that best describes the type of entity(ies) being insured.

Code	Description
01	Individual
02	Partnership
03	Corporation
04	Association, Labor Union, Religious Organization
05	Limited Partnership
06	Joint Venture
07	Common Ownership
09	Joint Employers
10	Limited Liability Company (LLC)
11	Trust or Estate
13	Limited Liability Partnership (LLP)
14	Governmental Entity
99	Other

The use of "07", Common Ownership, is permitted only for policies insuring two or more entities if the entities are combinable in accordance with the Experience Rating Plan.

The use of "09", Joint Employers, is permitted when two or more entities do not share common ownership but have joint liability to pay workers' compensation to employees engaged in connection with the same work but are not a partnership or a joint venture.

The use of "99", <u>Other</u>, is only permitted if none of the other values are applicable. If reporting "99", further detail in Text for "Other" Legal Nature of Entity <u>mustshall</u> be provided.

b2. Name Record Information (Record 02)

All Name Record (Record 02) data and fields shall be reported as required for California in WCPOLS and as further detailed below.

Each name <u>mustshall</u> be reported on a separate name record. Related names, such as <u>athe</u> "sole proprietor's" <u>name</u>, <u>and</u> the associated trade name or "DBA," <u>mustshall</u> each have a separate record and may be linked using the Name Link Identifier/Continuation Sequence Number. A husband and wife or registered domestic partnership <u>mustshall</u> have each person's complete name reported in a separate record.

Insuring two or more legal entities on a single policy is subject to the provisions and limitations set forth in the *Miscellaneous Regulations for the Recording and Reporting of Data*—1995, Part 2, *Workers' Compensation Forms and Coverage*, Section III, *Additional Interests*.

(1)a. Name of Insured

Report the name of the insured subject to the following:

- (a1)For individuals, report the name in the following format: Last Name, First Name, Middle Name or Initial. The commas are delimiters and are required when reporting individual names.
- (b2)For partnerships, report the name of each general partner as required in the other sections of this rule. Each partner within the partnership <u>mustshall</u> be a legal entity such as an individual, a partnership or a corporation. Trade names or fictitious business names cannot be designated as partners.
- (e3)For corporations, report the name exactly as shown in the articles of incorporation.
- (d4)For associations, labor unions or religious organizations, report the name exactly as shown in the agreement of association or other document of organization.
- (e5)For limited partnerships, report the name of each general partner as required in the other sections of this rule. Each partner within the partnership mustshall be a legal entity such as an individual, a partnership or a corporation. Trade names or fictitious business names cannot be designated as partners. Limited partners should not be reported, but if reported, the term "limited partner" mustshall be shown in parenthesis following the name of each limited partner.
- (f<u>6</u>) For joint ventures, report the name of each member as required in the other sections of this rule. Each member <u>mustshall</u> be a legal entity such as an individual, a partnership or a corporation. Trade names or fictitious business names cannot be designated as members of a joint venture.
- (<u>g7</u>)For entities that share common ownership, report the name of each entity as required in the other sections of this rule.
- (h8)For joint employers, report the name of each entity as required in the other sections of this rule.
- (i9) For LLCs, report the name of the LLC exactly as shown in the articles of organization.
- (j10) For trusts or estates, report the name exactly as shown in the trust agreement or other legal document, which establishes the trust or estate. The name of each trustee, administrator or executor mustshall also be reported as required in the other sections of this rule.
- (k<u>11</u>) For LLPs, report the name of each general partner as required in the other sections of this rule. Each partner within the partnership <u>mustshall</u> be a legal entity such as an individual, a partnership or a corporation. Trade names or fictitious business names cannot be designated as partners. Limited partners should not be reported, but if reported, the term "limited partner" <u>mustshall</u> be shown in parenthesis following the name of each limited partner.
- (<u>12</u>) For governmental entities, report the legal name of the governmental entity.
- (m<u>13</u>) For bankruptcies and receiverships, report the name of the receiver or debtor as required in the other sections of this rule. The term "receiver" or "debtor in possession" mustshall be shown in parenthesis following the name of the receiver.
- (n<u>14</u>) For policies covering employee leasing arrangements written in the name of the labor contractor, report the name of the labor contractor depending on the type of entity as required in the other sections of this rule. If reporting the client's name, the phrase "Leased Coverage For" or the acronym "LCF" mustshall be used.

- (e<u>15</u>) For policies covering employee leasing arrangements written in the name of the client, report the name of the client depending on the type as required in the other sections of this rule.
- (p<u>16</u>) If any descriptor information such as "limited partner" or "DBA" is included, it <u>mustshall</u> be in parenthesis.
- e3. State Premium Record (Record 04)

All State Premium Record (Record 04) data and fields shall be reported as required for California in WCPOLS except as indicated below.

(1)a. Estimated State Standard Premium Total

Report the estimated total state standard premium amount from the policy or policy endorsementtotal for the entire policy period. See Part 4, *Unit Statistical Reporting Requirements*, Section II, *Definitions*, Rule 12, *Final Premium(s)*.

d4. Exposure Record Information (Record 05)

All Exposure Record (Record 05) data and fields shall be reported as required for California in WCPOLS and as further detailed below.

(1)a. Classification Code

Report the applicable standard, approved non-standard or USL&H classification code.

(2)b. Estimated Exposure Amount

Report the amount that is the basis for determining premium on a per classification level.

(3)c. Estimated Premium Amount

For statistical code 9740, *Catastrophe Provisions for Terrorism*, report the estimated premium amount associated with this statistical code, if applicable. The estimated premium amount for standard classification codes and other statistical codes need not be reported.

- e. Endorsement Identification Record Information (Record 07)
 - (1) Record Type Code
 - (a) Report the form number for the policy conditions.

(b) Report the form number(s) for the information page(s) attached to the policy.

(c) Report the form number for every endorsement attached to the policy.

(d) Report the form number for every ancillary agreement attached to the policy. Ancillary agreement is defined in Title 10, California Code of Regulations, Section 2250(f).

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Classification and Rating Committee Meeting Minutes for April 14, 2020

Recommendation

Amend Part 4, *Unit Statistical Report Filing Requirements,* Section III, *Link Data and Header Record Information,* Rule 2, *Policy Effective Date,* Subrules b and c, to remove outdated language regarding continuing form policies; and (2) incorporate changes for consistency.

PROPOSED

Section III – Link Data and Header Record Information

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2. Policy Effective Date

Report the inception date that corresponds exactly to that shown on the policy information page or the inception date changed by endorsement.

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- b. Continuing Form Policies

For each successive annual period, treat the policy in the same manner as though it were an annual policy effective in the same month and on the same day of the month as the inception date of the annual period. If there has been a first period of coverage, which has been treated as a short-term policy in accordance with Part 2, Section II, Rule 2, *Continuing Form Policy or Fixed-Term Policy Written in Excess of One Year and Sixteen Days*, of this Plan, such first period shall also be treated as a separate short-term policy for reporting purposes under this Plan.

c.b. Continuing Form and Fixed-Term Policies

For each successive annual period, treat the policy in the same manner as though it were an annual policy effective in the same month and on the same day of the month as the inception date of the annual period. If there has been a first period or last period of coverage, which has been treated as a short-term policy in accordance with Part 2, Section II, Rule 2, *Continuing Form Policyies or Fixed-Term Policyies Written in Excess of One Year and Sixteen (16) Days*, of this Plan, such period shall also be treated as a separate short-term policy for reporting purposes under this Plan.

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Item III-C Payroll – Remuneration: Overtime

The Committee was reminded that, at the February 11, 2020 meeting, WCIRB staff proposed several changes to the structure of the definition of remuneration as well as the rules regarding severance pay, overtime pay and back pay found in Part 3, *Standard Classification System,* Section V, Rule 1, *Payroll – Remuneration*, and Appendix II of the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP). The Committee agreed with the proposed changes except for the revisions to the overtime rule. Staff agreed to further review the overtime rule and bring the matter back to the next meeting for consideration.

At this meeting, WCIRB staff recommended to clarify the overtime rule by: (1) defining and using the term "premium portion of overtime pay"; (2) restructuring and simplifying the rule's provisions and examples; and (3) updating the rule's terminology to avoid ambiguity or confusion. Staff also recommended removing the two examples that detail the calculation of overtime earnings for employees paid on a piecework or commission basis and replacing them with a cross-reference to the Department of Industrial Relations' examples. This change would avoid any potential conflict or confusion between the USRP examples and California wage and hour requirements.

As there were no questions regarding the proposed changes, a motion was made, seconded and unanimously passed to recommend that the proposed changes to the USRP be included in the WCIRB's January 1, 2021 Regulatory Filing.

Classification and Rating Committee Meeting Minutes for April 14, 2020

Recommendation

Amend Part 3, *Standard Classification System*, Section II, *Classification Terminology*, to add Rule 22 to define "Premium Portion of Overtime Pay," renumber all subsequent rules and capitalize all instances of the term "premium portion of overtime pay."

PROPOSED

Section II – Classification Terminology

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22. Premium Portion of Overtime Pay

The portion of overtime payments that is above and in addition to the regular rate of pay. (See also Section V, Payroll Remuneration, Rule 1c, Overtime Payments.)

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Recommendation

Amend Part 3, Section V, *Payroll – Remuneration*, Rule 1, *Payroll – Remuneration*, Subrule c, *Overtime Remuneration*, to (1) more clearly define terms and how the rule applies, (2) incorporate the term "Premium Portion of Overtime Pay" for clarity and (3) remove Examples 3 and 4, and instead reference the Department of Industrial Relations' examples for piecework and commission overtime pay for clarity and consistency with California wage and hour laws.

PROPOSED

Section V – Payroll – Remuneration

- 1. Payroll Remuneration¹
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 - c. Overtime Remuneration Payments

Overtime Remuneration is that portion of the total remuneration which is derived from the application of an increase above and in addition to the regular rate of pay or regular piecework rate (or additional pay for hours not worked but allowed in lieu of such an increased rate), Employees may receive overtime payments because of time worked on holidays, Saturdays or Sundays or because of the number of hours worked in any one-week or day is beyond the standard for the industry, or because of participation by athletic teams in play-off, championship, or similar games which are in excess of their regularly scheduled league games. Overtime remunerationpayments does not include: extra pay for swing shifts or graveyard shifts, for working certain hours on the clock, or <u>for</u> incentive or bonus pay figured on volume without regard to hours worked.

The regular rate of remuneration per game for an athletic team is the remuneration earned by such team for the regular season, divided by the number of regularly scheduled league games in which the team engaged during the season. Remuneration received for each play-off, championship or similar game, which is in excess of the regular rate of remuneration per game, is overtime remuneration. Overtime payments are generally paid at a rate that is at least one and one-half times the employee's regular rate of pay; however, overtime may also be paid at double time or some other multiplier of the regular rate of pay. If overtime is paid at one and one-half times the regular rate of pay, one-third (1/3) of the total overtime pay is the Premium Portion of Overtime Pay. For employers that are operators of an athletic team, remuneration earned for each post season game that exceeds the average remuneration per regular season game is the Premium Portion of Overtime Pay.

In accordance with Section IV, *Special Industry Classification Procedures*, Rule 4c, *Payroll Inclusions*, Subrule (3), all payments to workers performing farming operations shall be included as remuneration when paid on a price per unit (piecework), contract or measure basis.

Overtime remuneration shall be included in the payroll except as follows The portion of overtime payments representing the regular rate of pay shall be included as payroll. The Premium Portion of Overtime Pay shall be excluded from the payroll only in the following situations:

- (1) If the eEmployer's books and records are(other than operators of athletic teams) maintained so as torecords that show separately by employee and in summary by type of operation performed either:
 - (a) remuneration earned at regular or straight time rates or regular piecework-rates of pay for totalall hours worked, and the Premium Portion of Overtime Pay, or
 - (b) overtime-remuneration earned at regular rates of pay for all non-overtime hours worked and total remuneration earned for overtime hours.

overtime remuneration shall be excluded from premium computation.

- (2) If the employer's books and records are maintained so as to show separately by employee and in summary by type of operation performed:
 - (a) remuneration earned at regular or straight time rates or regular piecework rates of pay for hours worked when there is no overtime remuneration, and
 - (b) total remuneration earned for those hours worked when there is overtime remuneration, one third (1/3), or such other portion of the total remuneration earned for those hours worked when there is overtime remuneration, shall be excluded from the payroll.
- (3)(2) If the eEmployers is thethat are operators of an athletic team and the employer's books andmaintain records are maintained so as tothat show: the average regular rate of remuneration earned per game for the regular season and remuneration received for each playoff, championship or similar post-season game.

Employers engaged in farming operations where employees are paid on a price per unit (piecework), contract or measure basis shall not deduct any payroll as the Premium Portion of Overtime Pay; payroll shall be based upon the total remuneration earned by such persons. Refer to Section IV, Special Industry Classification Procedures, Rule 4b, Payroll (Farms).

(a) the number of play-off, championship, or similar game(s) in which the team engaged during the season, and (b) the regular rate of remuneration per game, or the total remuneration earned by such athletic team during the regular season and the number of regularly scheduled league games in which the team participated during said season, overtime remuneration shall be excluded from the payroll.

Example 1 – Premium Portion of Overtime Pay Shown Separately

<u>The employer compensates its workers on an hourly basis.</u> The employer records the total hours worked at the regular rate of pay and the overtime hours worked at the overtime <u>premium</u> rate. The employer compensates its workers on an hourly basis. An employee is paid a regular hourly rate of \$1020.00 per hour. The worker works 9 hours per day, or 45 hours in a 5-day week. The worker was paid 1/2 times the regular rate as overtime remuneration for five overtime hours.

Regular Pay – 45 total hours x $\frac{1020.00}{20.00}$ per hour = $\frac{450900}{20.00}$

Excess or Premium Overtime Premium Rate - \$1020.00 x 1/2 = \$510.00 per hour

Excess or Premium Portion of Overtime Pay – \$510.00 x 5 hours overtime = \$2550.00

Total Payroll <u>before Potential Adjustment – (</u>\$450900.00 (Regular Pay) + \$2550.00 (Premium Portion of Overtime Pay) = \$475950.00

<u>Reportable Payroll (if conditions are met) – \$950.00 – \$50.00 (Premium Portion of Overtime Pay) = \$900.00</u>

In Example 1, the 2550.00 paid to the employee as excess or the pPremium pPortion of oOvertime Pay is eligible for exclusion as overtime remuneration.

Example 2 – Premium Portion of Overtime Pay Not Shown Separately

<u>The employer compensates its workers on an hourly basis.</u> The employer records the total hours worked at the regular rate of pay and the total overtime hours worked at the <u>overtime rate (regular rate plus the overtime premium rate)</u>. The employer compensates its workers on an hourly basis. An employee is paid a regular hourly rate of \$1020.00 per hour. The worker works 9 hours per day, or 45 hours in a 5-day week. The worker was paid <u>an overtime rate of 1-1/2</u> times the regular rate as overtime remuneration for five overtime hours.

Regular Pay – 40 regular hours x $\frac{1020}{00}$ per hour = $\frac{400800}{00}$

Overtime Rate – $\$1020.00 \times 1.5 = \1530.00 per hour (\$20.00 Regular Rate + \$10.00Overtime Premium Rate)

Total-Overtime Payment – $\frac{1530.00 \times 5}{150.00}$ x 5 hours overtime = $\frac{75150.00}{150.00}$

Excess or Premium Portion of Overtime Pay - \$75150.00 x 1/3 = \$2550.00

Total Payroll <u>before Potential Adjustment – (</u>\$400800.00 (Regular Pay) + \$75150.00 (Overtime Payment) = -\$475950.00

<u>Reportable Payroll (if conditions are met) – \$950.00 – \$50.00 (Premium Portion of Overtime Pay) = \$900.00</u>

In Example 2, <u>1/3 of the \$75.00 (orthe \$2550.00)</u> paid to the employee as <u>the Premium</u> <u>Portion of eOvertime Pay</u> is eligible for exclusion as excess or premium overtime remuneration. The fraction used to determine the Premium Portion of Overtime Pay will vary depending on the overtime premium rate. For example, overtime may be paid at 1-1/2 times, 2 times or some other multiplier of the regular rate of pay. In this example, the worker was paid at 1-1/2 times the regular rate, so one-third (1/3) of the overtime payment is the Premium Portion of Overtime Pay.

Example 3 – Piecework or Commission

When the employer compensates its workers on a piece rate or commission basis in accordance with California wage and hour laws, refer to the piecework and commission wage calculation examples published by the Department of Industrial Relations, and in the Division of Labor Standards Enforcement (DLSE) Enforcement Policies and Interpretations Manual to calculate the regular rate of pay. The portion of overtime earnings that is above and in addition to the regular rate of pay is eligible for exclusion as the Premium Portion of Overtime Pay if the conditions of this rule are met.

(a) Overtime Paid at 1-1/2 Times the Piece Rate

The employer compensates its workers on a piece rate basis. Records show the pieces completed by the hour and an overtime factor is applied to the piece rate for work completed during the overtime hour(s).

An employee earns a regular piece rate of \$1.00 per piece. The worker makes 90 pieces in a 9-hour day. The worker made 10 pieces between the eighth and ninth hours and was paid 1-1/2 times the regular piece rate for the pieces completed during the overtime period.

Straight Pay by Piece - 80 pieces x \$1.00 per piece = \$80.00

Total Overtime Pay - 10 pieces x \$1.50 per piece = \$15.00

Excess or Premium Overtime - \$15.00 x 1/3 = \$5.00

Total Payroll (\$80 + 15) = \$95.00

In Example 3(a), 1/3 of the \$15.00 combination straight time and overtime pay, or \$5.00, is eligible for exclusion as overtime remuneration.

(b) Piece Rate - Overtime Computed Based on Regular Hourly Rate

The employer compensates its workers on a piece rate basis. The employer's records do not reflect the pieces completed by the hour. A regular rate of pay is computed with an overtime factor applied to the regular rate of pay for work completed during the overtime hour(s).

An employee earns a regular piece rate of \$1.00 per piece. The worker makes 90 pieces in a 9-hour day. The worker was paid 1/2 times the regular rate as overtime remuneration.

Straight Pay by Piece - 90 pieces x \$1.00 per piece = \$90.00

Regular Rate of Pay - \$90.00 divided by 9 hours = \$10.00 per hour

Excess or Premium Overtime Rate - \$10.00 x 1/2 = \$5.00

Excess or Premium Overtime - \$5.00 x 1 hour overtime = \$5.00

Total Payroll (\$90 + 5) = \$95.00

In Example 3(b), the \$5.00 paid to the employee as overtime is eligible for exclusion as overtime remuneration.

Example 4 - Commission - Overtime Computed Based On Regular Hourly Rate

The employer compensates employees on a commission basis. A regular rate of pay is computed with an overtime factor applied to the regular rate of pay for work completed during the overtime hour(s).

An automobile mechanic earns 40% of the book rate (hourly rate charged the customer) for each repair completed. The employer's labor rate billed to customers is \$80 per hour. During the period, the mechanic worked 44 hours and completed jobs with 55 billable

hours. To determine the regular rate of pay, the daily or weekly remuneration must be divided by the daily or weekly hours.

Total Repair Revenue – 55 billable hours x \$80 per hour = \$4,400.00

Employee's Remuneration - \$4,400.00 x 40% = \$1,760.00

Regular Rate of Pay - \$1,760.00 divided by 44 hours = \$40.00 per hour

Premium Overtime Rate - \$40.00 x 1/2 = \$20.00

Premium or Excess Overtime – \$20.00 x 4 overtime hours = \$80.00

Total Payroll (\$1,760 + 80) = \$1,840.00

In Example 4, the \$80.00 paid to the employee as overtime remuneration is eligible for exclusion as overtime remuneration.

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Item III-D

Study of Assignments to Standard Exception Classifications

1803. Stone Cutting or Fabrication – shop 4295(1), Printing Operation – screen printing 4295(2), Screen Printed Merchandise Dealers – all other employees 4299(1), Printing Operation – all other employees 4492, Sign Mfg. – metal, plastic or wood 5606, Contractors – construction or erection 7365, Taxicab Operations – all employees 7410, Aircraft Operation – agricultural 7428(1), Aircraft Operation – other than agricultural or scheduled air carriers 7500, Gas Works – all operations 7520, Water Companies – all employees 7539, Electric Power Companies – all operations 7607(1), Video Post-Production – computer or electronic 7721(1), Detective or Private Investigative Agencies 8015, Stores – furniture 8017(9), Product Demonstrators or Sample Distributors – by contractors 8720(1), Inspection for Insurance, Safety or Valuation Purposes 8720(4), Unmanned Aircraft System Operation 8755, Labor Unions – employees engaged outside of office 8813(1), Printing Operation – editing, designing, proofreading and photographic composing 8846(1), Printing Operation – screen printing 9016(1), Amusement or Recreational Facilities 9033, Housing Authorities – including resident or on-site managers 9182, Athletic Teams or Athletic Facilities 9220(1), Cemetery Operation – all employees 9220(2), Crematory Operation – all employees 9507, Sign Painting or Lettering and Quick Sign Shops – shop or outside 9529(2), Decorating – interior or exterior 9549, Advertising Companies – outdoor 9610, Motion Pictures – production

Staff advised the Committee that the WCIRB reviewed the 30 classifications that contain footnotes directing the assignment of specific operations, duties or employments to Standard Exception Classification 8810, *Clerical Office Employees*, or 8742, *Salespersons – Outside*, for consistency with the restrictions outlined in the Standard Exceptions Rule¹ in the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP). WCIRB staff compared each footnote directive to Classification 8810 or 8742 and the operations, duties or employments in question to determine if the current classification procedure remained appropriate and, if so, if the footnote correctly referenced the Standard Exceptions Rule.

Staff summarized its findings and recommendations for the Committee:

1. Twelve classifications require no change as they address operations, duties or employments that are compatible with the Standard Exceptions definitions, and these directives properly state that the assignment of these operations to a Standard Exception classification is subject to the required rule.

¹ See Part 3, Standard Classification System, Section III, General Classification Procedures, Rule 4, Standard Exceptions.

- 2. Four classifications address duties or employments that are compatible with the Standard Exceptions definitions but should be amended to state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule and cite the rule.
- 3. Six classifications should be amended to delete generic instructions regarding the assignment of Classification 8810 or 8742 that are unnecessary as they are duplicative of general classification procedures and not unique to the subject classification.
- Eight classifications should be amended to delete footnote instructions that describe operations or duties that often fall outside of the scope of the Standard Exceptions definitions and may be unique to the subject classification.

As there were no questions about the proposed changes, a motion was made, seconded and unanimously passed to recommend that these changes to the USRP be included in the WCIRB's January 1, 2021 Regulatory Filing.

Item III-D

Study of Assignments to Standard Exception Classifications

1803. Stone Cutting or Fabrication – shop 4295(1), Printing Operation – screen printing 4295(2), Screen Printed Merchandise Dealers – all other employees 4299(1), Printing Operation – all other employees 4492, Sign Mfg. – metal, plastic or wood 5606, Contractors – construction or erection 7365, Taxicab Operations – all employees 7410, Aircraft Operation – agricultural 7428(1), Aircraft Operation – other than agricultural or scheduled air carriers 7500, Gas Works – all operations 7520, Water Companies – all employees 7539, Electric Power Companies – all operations 7607(1), Video Post-Production – computer or electronic 7721(1), Detective or Private Investigative Agencies 8015, Stores – furniture 8017(9), Product Demonstrators or Sample Distributors – by contractors 8720(1), Inspection for Insurance, Safety or Valuation Purposes 8720(4), Unmanned Aircraft System Operation 8755, Labor Unions – employees engaged outside of office 8813(1), Printing Operation – editing, designing, proofreading and photographic composing 8846(1), Printing Operation – screen printing 9016(1), Amusement or Recreational Facilities 9033, Housing Authorities – including resident or on-site managers 9182, Athletic Teams or Athletic Facilities 9220(1), Cemetery Operation – all employees 9220(2), Crematory Operation – all employees 9507, Sign Painting or Lettering and Quick Sign Shops – shop or outside 9529(2), Decorating – interior or exterior 9549, Advertising Companies – outdoor 9610, Motion Pictures – production

Executive Summary

Objective

The WCIRB receives a significant number of questions from insurers, agents/brokers and employers regarding the application of classifications that contain footnotes directing the assignment of specific operations, duties or employments to Standard Exception classifications 8810, *Clerical Office Employees*, or 8742, *Salespersons – Outside*. To address these questions and ensure that Standard Exception classifications are consistently applied, the WCIRB reviewed the 30 classifications that contain such footnotes for consistency with the restrictions outlined in Part 3, *Standard Classification System*, Section III, *General Classification Procedures*, Rule 4, *Standard Exceptions*, of the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP) (Standard Exceptions Rule). WCIRB staff compared each footnote directive to Classification 8810 or 8742 and the operations, duties or employments in question in order to determine if the current classification procedure remains appropriate and, if so, if the footnote correctly references the Standard Exceptions Rule.

Findings

Based on staff's review of the 30 classifications that include a footnote directive to Classification 8810, *Clerical Office Employees*, or Classification 8742, *Salespersons – Outside*, the WCIRB determined:

- 1. Twelve classifications address operations, duties or employments that are compatible with the Standard Exceptions definitions, and these directives properly state that the assignment of these operations to a Standard Exception classification is subject to the required rule.
- 2. Four classifications address duties or employments that are compatible with the Standard Exceptions definitions, but do not state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule, nor do they cite the rule.
- 3. Six classifications provide generic instructions regarding the assignment of Classification 8810 or 8742 that are unnecessary as they are duplicative of general classification procedures and not unique to the subject classification.
- 4. Eight classifications describe operations or duties that often fall outside of the scope of the Standard Exceptions definitions and may be unique to the subject classification.

Recommendations

Based on the findings, the WCIRB recommends the following:

- Retain the existing footnotes to the twelve classifications that (1) provide appropriate direction regarding how the subject operations should be classified, (2) properly state that the assignment of these operations to a Standard Exception classification is subject to the required rule and (3) cite the rule.
- 2. Amend the footnotes to the four classifications that, while providing appropriate direction, do not state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule and do not cite the rule.
- 3. Delete the footnote directives for the six classifications that assign Classification 8810 or 8742 to generic operations or job duties that are duplicative of general classification procedures.
- 4. Delete the footnote directives for the eight classifications that assign Classification 8810 or 8742 to operations that are not compatible with the Standard Exceptions definitions and amend the classifications where applicable to provide clarity regarding how these operations should be classified.

Introduction

The WCIRB reviewed all 30 classifications that contain footnotes assigning specific operations, duties or employments to Classification 8810, *Clerical Office Employees*, or 8742, *Salespersons – Outside*. Classifications 8810 and 8742 are *Standard Exceptions* and are subject to the restrictions outlined in Part 3, *Standard Classification System*, Section III, *General Classification Procedures*, Rule 4, *Standard Exceptions*, of the USRP (Standard Exceptions Rule). WCIRB staff evaluated each footnote directive to Classification procedure remains appropriate and, if so, if the footnote correctly references the Standard Exceptions Rule.

Directive Types

After review, staff categorized the 30 classifications based on four scenarios:

Group 1

The first group consists of 12 classifications with footnote directives that clarify how certain operations should be classified and address operations, duties or employments that are compatible with the Standard Exceptions definitions. Additionally, where these directives point to Classification 8810 or 8742, they clarify that the operations, duties or employments should be assigned to 8810 or 8742 only if they meet the restrictions outlined in the required rule, and they cite the rule. Staff determined that these directives provide valuable information specific to the classification in question and direct a classification assignment that is not inconsistent with the Standard Exceptions Rule. The 12 classifications in this group and the footnotes at issue are identified below:

Classification	Footnote
7410, Aircraft Operation – agricultural – dusting, spraying or seeding – not members of the flying crew	Unmanned Aircraft Systems (aerial drones) operating crew members working remotely from an office location with no exposure outside of the clerical office shall be classified as 8810, <i>Clerical Office Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
7428(1), Aircraft Operation – other than agricultural or scheduled air carriers – not members of the flying crew – including gate and ticket counter personnel at airports – N.O.C.	Unmanned Aircraft Systems (aerial drones) operating crew members working remotely from an office location with no exposure outside of the clerical office shall be classified as 8810, <i>Clerical Office Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
9610, Motion Pictures – production – in studios and outside – all employees	 Employees engaged exclusively in the electronic editing of digital files using computerized editing equipment are assignable to Classification 8810, <i>Clerical Office Employees</i>, subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i>. Employees who create animation using computer or digital applications are assignable to Classification 8810, <i>Clerical Office Employees</i>, subject to the Standard Exceptions rule.
4492, Sign Mfg. – metal, plastic or wood – N.O.C.	Exceptions: Employees engaged exclusively in the design or production of adhesive lettering or graphics using office type computers or plotters/printers shall be classified as 8810, <i>Clerical Office Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard</i> <i>Exceptions</i> .
9507, Sign Painting or Lettering and Quick Sign Shops – shop or outside – including	Employees engaged exclusively in the design or production of painted, printed or adhesive lettering or

Classification	Footnote
counterpersons	graphics using office type computers or plotters/printers shall be classified as 8810, <i>Clerical Office Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> . The application of painted, printed or adhesive lettering or graphics onto a surface shall be classified as 9507.
1803, Stone Cutting or Fabrication – shop	Employees engaged exclusively in the design or production of stencils using office type computers or plotters/printers shall be classified as 8810, <i>Clerical</i> <i>Office Employees</i> , subject to the Standard Exceptions rule. See Section III, <i>General Classification Procedures</i> , Rule 4, <i>Standard Exceptions</i> .
7365, Taxicab Operations – all employees	Dispatchers engaged in clerical activities shall be separately classified as 8810, <i>Clerical Office</i> <i>Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
8720(4), Unmanned Aircraft System Operation – aircraft system and payload total combined weight of less than 55 pounds – including Outside Salespersons	Unmanned Aircraft Systems (aerial drones) operating crew members working remotely from an office location with no exposure outside of the clerical office shall be classified as 8810, <i>Clerical Office Employees</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
7607(1), Video Post-Production – computer or electronic – all employees – including Clerical Office Employees and Outside Salespersons	This classification does not apply to computer or electronic video post-production operations performed in connection with motion pictures, television features, commercials or similar productions by the same employer; such operations shall be classified as 8810, <i>Clerical Office Employees,</i> subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard</i> <i>Exceptions.</i>
7721(1), Detective or Private Investigative Agencies	Employees who solely conduct investigations by researching documents and conducting interviews at locations away from the employer's premises shall be classified as 8742, <i>Salespersons – Outside</i> , subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, <i>Standard Exceptions</i> .
8017(9), Product Demonstrators or Sample Distributors – by contractors – in stores	This classification does not apply to employees of manufacturers or distributors engaged in product demonstration or sample distribution. Such operations shall be classified as 8742, <i>Salespersons – Outside</i> , subject to the Standards Exception rule (see Section III, Rule 4, <i>Standard Exceptions</i>) or the applicable manufacturing, store or dealer classification.
8015, Stores – furniture – wholesale or retail	This classification does not apply to the operation of furniture galleries or showrooms that sell exclusively from samples to buyers for stores (no direct sales) and where no inventory (exclusive of showroom samples) is maintained at the gallery or showroom location. Such gallery or showroom salespersons shall be classified as 8742, <i>Salespersons – Outside</i> , provided they have no other duties of any kind in the service of the employer except clerical work or outside sales. See Part 3, Section IV, Rule 6, <i>Stores</i> .

Group 2

The second group is comprised of four classifications with footnote directives that also provide clarity regarding how certain operations that are compatible with the Standard Exceptions definitions should be classified. However, these directives neither indicate that the assignment is subject to the rules set forth in the Standard Exceptions Rule, nor do they cite the rule. The information contained in the footnotes is valuable for the proper assignment of the subject operations, but without direction that the assignment is subject to the rule, the directive may suggest that the footnote supersedes the Standard Exceptions Rule, which is not the intended outcome. These four classifications are:

Classification	Footnote
5606, Contractors – construction or erection – executive level supervisors – no direct supervision – division of a single employee's payroll with any other classification is not permitted	Classification 5606 does not apply to employees whose job site duties are limited to estimating, outside sales or public relations. Employees whose non-clerical duties are confined to visiting job sites for the purpose of pre- construction estimating, or for meeting with clients or other project representatives, are classified as 8742, <i>Salespersons – Outside</i> , provided they have no supervisory responsibilities over construction operations and they do not walk through job sites for purposes such as assessing construction progress, evaluating quality or determining compliance with safety standards.
9549, Advertising Companies – outdoor – selling space for advertising purposes – including shop, yard or storage operations; the erection, painting, repair and maintenance, or removal of signs; bill posting; and sign painting or lettering in or upon buildings or structures	The display of hand-held advertisement signs and walking billboards (human sign holders) at locations, including but not limited to sidewalks and street corners shall be classified as 8742, <i>Salespersons – Outside</i> .
9182, Athletic Teams or Athletic Facilities – all employees other than players, umpires, referees and game officials	Athletic scouts shall be classified as 8742, Salespersons – Outside.
8720(1), Inspection for Insurance, Safety or Valuation Purposes – N.O.C. – including Outside Salespersons	Insurance claims or insurance fraud investigation companies that exclusively perform investigations that do not require surveillance of persons without their knowledge shall be classified as 8742, <i>Salespersons –</i> <i>Outside</i> , or 8810, <i>Clerical Office Employees</i> . Insurance claims investigations performed by insurance companies shall be classified as 8822, <i>Insurance Companies</i> . Property appraisal (or property appraisal in combination with clerical activities) on a fee basis shall be classified as 8742, <i>Salespersons – Outside</i> .

Group 3

The third group is comprised of six classifications with footnotes that do not provide value or clarity as they assign generic Standard Exception operations, duties or employments that are not unique or specific to the subject classification to Classification 8810 or 8742.

The group includes several classifications in the *Printing, Publishing and Duplicating* industry group with a footnote stating that "Employees engaged in sales, collection or public relations work in support of commercial printing operations shall be separately classified as 8742, *Salespersons – Outside*." This footnote was added to these classifications to provide direction for classifying outside sales operations when Classification 8742(5), *Printing Operation – Salespersons,* was eliminated effective January 1, 2018. However, it has been several years since 8742(5) was eliminated. In addition, this type of assignment applies to virtually all classifications, and the directive is duplicative of the definition of

Outside Salespersons found in the Standard Exceptions Rule. These directives may therefore be confusing as they are included in these classifications but not in others.

Similarly, Classification 8755, *Labor Unions – employees engaged outside of office – including Outside Salespersons*, contains a footnote stating that "Employees engaged in clerical office duties exclusively within the office shall be classified as 8810, *Clerical Office Employees*." This directive was added to clarify how employees working strictly in an office setting should be classified when the classification assignable to the employer is an "outside" classification. The USRP contains several classifications that describe operations that take place away from the employer's premises, such as classifications that state "away from shop." It is typical for employers assigned to such classifications to retain some *Clerical Office Employees* that are assignable to Classification 8810, yet no other classifications include such a directive. This assignment is duplicative of the Standard Exceptions Rule and not exclusively applicable to employers assigned to Classification 8755.

The six classifications in this category are:

Classification	Footnote
4299(1), Printing Operation – all other employees – including counterpersons and drivers and their helpers – N.O.C.	Employees engaged in sales, collection or public relations work in support of commercial printing operations shall be separately classified as 8742, <i>Salespersons – Outside,</i> subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
8813(1), Printing Operation – editing, designing, proofreading and photographic composing – including Clerical Office Employees	Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, <i>Salespersons – Outside</i> , subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, <i>Standard Exceptions</i> .
4295(1), Printing Operation – screen printing – all other employees	Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, <i>Salespersons – Outside</i> , subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, <i>Standard Exceptions</i> .
8846(1), Printing Operation – screen printing – editing, designing, proofreading and photographic composing – including Clerical Office Employees	Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, <i>Salespersons – Outside,</i> subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, <i>Standard Exceptions</i> .
4295(2), Screen Printed Merchandise Dealers – all other employees	Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, <i>Salespersons – Outside</i> , subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, <i>Standard Exceptions</i> .
8755, Labor Unions – employees engaged outside of office – including Outside Salespersons	Employees engaged in clerical office duties exclusively within the office shall be classified as 8810, <i>Clerical Office Employees.</i>

Group 4

The fourth group is comprised of eight classifications with footnote directives assigning Classification 8810 or 8742 to operations or duties that are or may be incompatible with the Standard Exceptions definitions. While these directives may have originally been added to address specific limited circumstances, the directives are not clear and could lead to the misclassification of certain operations, duties or employments. In some instances, the directives cite the *Standard Exceptions* Rule, despite the fact that the subject operations are not consistent with the rule's restrictions, which may lead to confusion. The eight classifications in this category are::

Classification	Footnote
9529(2), Decorating – interior or exterior – hanging flags or bunting for conventions or celebrations	Interior decorators or designers who operate on a fee basis and do not engage in the installation or placement of furnishings shall be classified as 8742, <i>Salespersons</i> – <i>Outside</i> , subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions</i> .
9033, Housing Authorities – including resident or on-site managers	Employees engaged exclusively in determining the eligibility of properties owned and operated by separate parties for rental subsidies shall be classified as 8742, <i>Salespersons – Outside,</i> subject to the Standard Exceptions rule. See Section III, Rule 4, <i>Standard Exceptions.</i>
9016(1), Amusement or Recreational Facilities – N.O.C. – all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores	This classification also applies to automobile or horse race track operations by employers that are not public agencies. Pari-mutuel employees shall be separately classified as 8810, <i>Clerical Office Employees</i> .
9220(1), Cemetery Operation – all employees	Cemetery plot or mausoleum sales counselors shall be classified as 8742, Salespersons – Outside.
9220(2), Crematory Operation – all employees	Cemetery plot or mausoleum sales counselors shall be classified as 8742, Salespersons – Outside.
7539, Electric Power Companies – all operations – including construction or extension of lines	Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, <i>Salespersons – Outside</i> .
7500, Gas Works – all operations – including construction or extension of lines	Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, <i>Salespersons – Outside</i> .
7520, Water Companies – all employees – including construction or extension of lines	Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, <i>Salespersons – Outside</i> .

Each of the eight classifications in the fourth group require individual analysis and revision.

It is important to note that the employers assigned to these eight classifications may retain employees who perform clerical duties and work in clerical office locations, as well as employees who perform sales, collection or public relations work away from the employer' premises and devote the balance of their time to clerical office duties. To the extent the duties of these employees meet the Standard Exception definitions, these employees will remain assignable to Classification 8810 or 8742.

Group 4 Classification Analysis

Classification 9529(2), Decorating

This classification contains a footnote stating that "[i]nterior decorators or designers who operate on a fee basis and do not engage in the installation or placement of furnishings shall be classified as 8742, *Salespersons – Outside*, subject to the Standard Exceptions rule. See Section III, Rule 4, *Standard Exceptions*." While this directive does cite the Standard Exceptions Rule and does exclude the placement of furniture from an 8742 assignment, it provides classification direction based on job title and that may lead to inconsistent classification assignments. In some cases, an employee in the role of an interior decorator or designer may have a number of job duties that fall outside the scope of a Standard Exception, even if the employee does not install or place furnishings.

Further, an employer that is in the business of providing design and decorating services on a fee basis may also engage in a wide range of duties and activities depending on how the specific business operates. Again, a classification assignment, including the assignment of some or all employees to a

Standard Exception classification, should be based on the nature of the business and the duties of the employees, not the use of titles such as "decorators or designers."

The above positions or employers should not be directed to a Standard Exception classification. Rather, decorators and designers should be included in Classification 9529(2) unless the operations specifically meet the criteria for a Standard Exception, as is the procedure for most classifications.

Finding and Recommendation:

The footnote directing the assignment of Classification 8742 to certain interior decorators or designers is not always consistent with the Standard Exceptions Rule and should be removed.

Classification 9033, Housing Authorities

Classification 9033 contains a footnote stating that "Employees engaged exclusively in determining the eligibility of properties owned and operated by separate parties for rental subsidies shall be classified as 8742, *Salespersons – Outside*, subject to the Standard Exceptions rule. See Section III, Rule 4, *Standard Exceptions*." However, determining the eligibility of properties owned and operated by separate parties for rental subsidies requires an inspection of the property, and this duty generally falls outside the scope of the Standard Exceptions Rule.

Classification 9033 is part of the *Municipal, State or Other Public Agencies* Industry Group. This Industry Group includes Classification 9410, *Municipal, State or Other Public Agency Employees – not engaged in manual labor, or direct supervision of construction or erection work – N.O.C.,* which applies to municipal employees, including but not limited to building inspectors.

Finding and Recommendations:

The footnote directing the assignment of Classification 8742 to employees engaged in determining the eligibility of properties for rental subsidies is not consistent with the Standard Exceptions Rule and should be removed. Classification 9033 should be amended to direct that the assignment of employees engaged in property inspections to determine the eligibility of properties owned and operated by separate parties for rental subsidies should be assigned to Classification 9410, *Municipal, State or Other Public Agency Employees – not engaged in manual labor, or direct supervision of construction or erection work.*

Classification 9016(1), *Amusement or Recreational Facilities – N.O.C. – all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores* Classification 9016(1) applies to horse race track operations and contains a footnote stating that "Parimutuel employees shall be separately classified as 8810, *Clerical Office Employees.*" Pari-mutuel employees work at race tracks and other horse race betting venues and take money, record bets and pay bet winners. These activities are substantially similar to ticket sales and collection activities at similar facilities, which are assigned to Classification 9016(1), and are more consistent with those of a ticket seller/collector at an amusement facility than those of a Standard Exception. Further, Classification 9016(1) applies to "all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores" at amusement facilities. The term "all employees" requires that "division of payroll shall not be made for any employee or operations (other than the Standard Exceptions or General Exclusions)...except for an operation not incidental to and not usually associated with the enterprise described by such classification." As pari-mutuel operations are integral to race track operations assigned to 9016(1), there should be no division of the pari-mutuel employee pavroll.

Prior to 1969, pari-mutuel employees were assigned to Classification 9154, *Theaters – not motion picture – all employees other than performers and directors of performers – including managers, stage hands, box office employees or ushers.* In 1969 a group of employers appealed this assignment and asserted that since these employees work behind counters or windows selling pari-mutuel tickets, their duties are essentially clerical in nature and unlike those of theater employees, such as stagehands, ushers or motion picture operators. Although such operations could equally be compared to theater box office employees who are assigned to Classification 9154, the Committee determined that pari-mutuel employees should be assigned to Classification 8810.

In 1976, the Committee reconsidered the assignment of pari-mutuel employees to Classification 8810 as the duties of these employees did not appear to be consistent with a restriction that was in effect at that time limiting the amount of money-handling operations performed by clerical office employees. In its review of the issue, the Committee noted that the relevant payroll and loss data experience developed by the operations in question were insufficient to draw a meaningful conclusion. At the close of its review, the Committee elected to continue assigning pari-mutuel employees to Classification 8810 and to add a directive to Classification 9016(1).

When evaluating the current operations of pari-mutuel employees in California, however, staff determined that pari-mutuel employees are not typically employed directly by race tracks. Instead, pari-mutuel employees and wagering activities at race tracks are typically provided under contract by a pari-mutuel service company. Only two employers with primary operations focused on pari-mutuel betting were identified in California. One of these employers has pari-mutuel operations at off-track betting facilities, and all of its operations have been reported in Classification 9069, *Clubs – gaming – all employees – including front desk employees and restaurant or tavern employees*. Gaming operations, such as the operation of casinos and off-track betting facilities, are described by Classification 9069, and pari-mutuel clerks at off-track betting locations are assignable to Classification 9069.

Classification 9069 was established effective January 1, 1995 and was not in effect when the Committee last reviewed the operations of pari-mutuel employees in 1976. Further, the data for pari-mutuel operations reported in Classification 8810 strongly suggests that Classification 8810 significantly understates the exposure of pari-mutuel operations.

Findings and Recommendations:

The activities of pari-mutuel employees are consistent with those of ticket sellers/collectors at an amusement facility and not consistent with the Standard Exceptions Rule. In addition, Classification 9016(1) is an *all employees* classification assignable to race track operations and there is no compelling reason to carve out pari-mutuel employees from this classification. The footnote in Classification 9016(1) directing the assignment of Classification 8810 to pari-mutuel operations should be removed.

Additionally, pari-mutuel clerks at off-track betting locations, as well as pari-mutuel wagering operations provided to horse racing tracks or other horse race betting venues under contract with pari-mutuel service companies are assignable to Classification 9069. A footnote should be added to Classification 9069 to state that it applies to off-track betting facilities and employers that provide pari-mutuel wagering operations to horse racing tracks and other horse race betting venues on a contract basis.

Classification 9220(1), Cemetery Operation – all employees Classification 9220(2), Crematory Operation – all employees

These classifications each contain a footnote stating that "Cemetery plot or mausoleum sales counselors shall be classified as 8742, *Salespersons – Outside.*" Cemetery plot or mausoleum sales often require the sales employee to walk or drive the cemetery grounds to show prospective clients available spaces and products. Classification 8742 specifies that it is assignable to employees engaged exclusively in sales, collection or public relations work *away from the premises of the employer*. Walking or driving the cemetery grounds with prospective clients is a regular job duty that exposes the employee to the operative hazards of the business and is outside the definition of an Outside Salesperson. In addition, like Classification 9016(1), Classifications 9220(1) and 9220(2) are "all employees" classifications. As sales counselor operations are integral to these classifications, there should be no division of the sales counselors' payroll.

The classification assignments for salespersons employed by cemeteries and crematories have been reviewed several times throughout the history of these classifications. These reviews concluded that the duties of some salespersons fall outside of the scope of the Standard Exceptions definitions and are therefore described by Classification 9220, while the duties of some salespersons do fit the scope of a Standard Exception employee. For these reasons no significant changes were made to Classification 9220 as a result of these periodic reviews.

In 1996, an employer disputed the WCIRB's assignment of Classification 9220 to its cemetery sales staff engaged in assisting families in the purchase of burial plots, vaults, markers, monuments, and burial services, including showing customers burial plots at the cemetery. Although the operations were performed at the employer's own cemetery location and these employees were therefore not engaged exclusively in "sales, collection or public relations work away from the premises" as required for assignment to Classification 8742, the WCIRB agreed with the employer that its cemetery salespersons should be classified as 8742, *Salespersons – Outside*. In 2015, Classification 9220 was amended as part of the USRP enhancement project to add the footnote: *Cemetery plot or mausoleum sales counselors shall be classified as 8742, Salespersons – Outside*.

Findings and Recommendations:

The activities of cemetery plot or mausoleum sales counselors at the cemetery or mausoleum location are not consistent with the definition of an Outside Salesperson. In addition, Classifications 9220(1) and 9220(2) are *all employees* classifications, and there is no compelling reason to carve out cemetery plot or mausoleum sales counselors from these classifications. The process of selling cemetery plots, mausoleum space and related services to customers at the cemetery or mausoleum location is not a clerical or outside sales process, as it exposes the salespersons to cemetery plot or mausoleum work areas and operations. The footnotes in these classifications directing cemetery plot or mausoleum sales counselors to Classification 8742 should be removed, and Classifications 9220(1) and 9220(2) should be amended to specifically include cemetery plot or mausoleum sales counselors at the cemetery or mausoleurs or mausoleum location.

Classification 7539, *Electric Power Companies – all operations* Classification 7500, *Gas Works – all operations* Classification 7520, *Water Companies – all employees*

Each of these classifications includes a footnote directing that "Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, *Salespersons* – *Outside*." Meter reading does not equate to sales, collection or public relations work, as it includes exposure to environmental hazards beyond those experienced by Outside Salespersons, as well as exposure to equipment that is integral to the provision of electric, gas or water service to customers. Further, each of these classifications includes the term "all operations" or "all employees." As the reading of water, electric and gas meters at customer locations is a typical and integral operation performed by employers assigned to these classifications, there should be no division of the meter readers' payroll.

The footnotes at issue originated from a 1920 Committee decision stating that "Payroll of meter readers not exposed to operative hazard of the risk may be separately classified and rated upon receiving approval of the Bureau." Following this decision, insurers requested approval to separately classify meter readers as Outside Salespersons. Later, this classification practice was included in the footnotes stating that 8742 can only be assigned to employees engaged exclusively in meter reading activities and not exposed to operative hazards.

Findings and Recommendations:

The activities of meter readers are not consistent with the Standard Exceptions Rule. In addition, Classifications 7539, 7500 and 7520 are "all operations" or "all employees" classifications, and there is no compelling reason to carve out these operations from these classifications. The footnotes in these Classifications directing the assignment of meter readers to Classification 8742 should be removed, and these classifications should be amended to specifically include meter reading activities.

Impact Analysis

The impact of the proposed change is limited to the eight Group 4 classifications that contain a footnote that improperly directs the assignment of specific operations, duties or employments to a Standard Exception classification. The WCIRB cannot provide a statistical analysis showing the impact of reassigning these specific operations, duties or employments from Classification 8810 or 8742 to the classification otherwise assignable to these employers because this data cannot be segregated from that of other Classification 8810 and 8742 operations that may be performed by these employers. In addition,

it is unclear to what extent insurers have assigned such exposures to Classification 8810 or 8742 in cases where the operations clearly do not meet the criteria of the Standard Exceptions Rule.

Outreach

The WCIRB notified 125 industry associations of this study and encouraged feedback. The WCIRB notified associations affiliated with the classifications referenced above and provided information about how the industry may be impacted.

For the constituents of the Group 4, notifications were tailored to highlight the changes being proposed for the classifications directly impacting their industry. Additionally, as there are only two California employers with primary operations focused on pari-mutuel betting, these employers were notified directly.

Findings

Based on staff's review of the 30 classifications that include a footnote directive to Classification 8810, *Clerical Office Employees*, or Classification 8742, *Salespersons – Outside*, the WCIRB determined:

- 1. Twelve classifications address operations, duties or employments that are compatible with the Standard Exceptions definitions, and these directives properly state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule.
- 2. Four classifications address duties or employments that are compatible with the Standard Exceptions definitions but do not state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule, nor do they cite the rule.
- 3. Six classifications provide generic instructions regarding the assignment of Classification 8810 or 8742 that are unnecessary as they are duplicative of general classification procedures and not unique to the subject classification.
- 4. Eight classifications describe operations or duties that often fall outside of the scope of the Standard Exceptions definitions and may be unique to the subject classification.

Recommendations

Based on the findings, the WCIRB recommends the following:

- Retain the existing footnotes to the twelve classifications that (1) provide appropriate direction regarding how the subject operations should be classified, (2) properly state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule and (3) cite the rule.
- 2. Amend the footnotes to the four classifications that, while providing appropriate direction, do not state that the assignment of these operations to a Standard Exception classification is subject to the Standard Exceptions Rule and do not cite the rule.
- 3. Delete the footnote directives for the six classifications that assign Classification 8810 or 8742 to generic operations or job duties that are duplicative of general classification procedures.
- 4. Delete the footnote directives for the eight classifications that assign Classification 8810 or 8742 to operations that are not compatible with the Standard Exceptions definitions and amend the classifications where applicable to provide clarity regarding how these operations should be classified.

Recommendation

Amend Classification 5606, *Contractors – construction or erection – executive level supervisors*, to amend the footnote assigning employees whose non-clerical duties are confined to visiting job sites for pre-construction estimating to Classification 8742, *Salespersons – Outside*, to indicate that the assignment is subject to the rules set forth in Section III, Rule 4, *Standard Exceptions*.

PROPOSED

CONTRACTORS – construction or erection – executive level supervisors – no direct supervision – division of a single employee's payroll with any other classification is not permitted

5606

This classification may be assigned only in connection with the construction or erection classifications listed in Appendix I, *Construction and Erection Classifications*.

This classification applies to executive level supervisors of construction operations wherein the employer develops payroll in one or more construction or erection classification(s) provided not less than two levels of supervision, as defined in Section IV, Rule 2d, *Executive Level Supervisors*, are retained between the executive level supervisor and the workers performing actual construction operations.

This classification also includes management level employees, such as safety managers, project managers and engineers, who do not supervise construction operations but whose duties include walking through a construction site during the construction phase, provided the employer retains two levels of supervision over the construction crew(s) or where all operations have been subcontracted to licensed subcontractors. Otherwise, such employees are miscellaneous employees and shall be classified in accordance with Section IV, Rule 2c, *Miscellaneous Employees (Construction or Erection).*

This classification also applies to executive level supervisors when all construction operations are subcontracted to licensed contractors and no payroll is developed under any construction classification. In such instances, executive level supervisors exercise control exclusively through licensed subcontractors.

On jobs where all construction operations are subcontracted to licensed subcontractors, Classification 5610, *Contractors – construction or erection – all construction subcontracted*, applies to all other employees, including but not limited to job site cleaning and debris removal and post-construction warranty repair operations.

Classification 5606 does not apply to employees whose job site duties are limited to estimating, outside sales or public relations. Employees whose non-clerical duties are confined to visiting job sites for the purpose of pre-construction estimating, or for meeting with clients or other project representatives, are classified as 8742, *Salespersons – Outside*, provided they have no supervisory responsibilities over construction operations, and they do not walk through job sites for purposes such as assessing construction progress, evaluating quality or determining compliance with safety standards, and their activities do not exceed those of Standard Exception Employees. See Section III, Rule 4, *Standard Exceptions*.

Fee-based construction management companies that do not engage in or perform supervision over construction operations, but serve as an intermediary between the general contractor and project owner or otherwise provide expertise regarding a construction project, shall be classified as 8601(1), *Engineers – consulting.*

Also see Section IV, Rule 2, Construction or Erection Work.

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35 WCIRB California[®]

Recommendation

Amend Classification 9549, *Advertising Companies*, to amend the footnote assigning the display of handheld advertisement signs and walking billboards (human sign holders) to Classification 8742, *Salespersons – Outside*, to indicate that the assignment of 8742 is subject to the rules set forth in Section III, Rule 4, *Standard Exceptions*.

PROPOSED

ADVERTISING COMPANIES – outdoor – selling space for advertising purposes – including 9549 shop, yard or storage operations; the erection, painting, repair and maintenance, or removal of signs; bill posting; and sign painting or lettering in or upon buildings or structures

This classification includes the production of signs, banners and related products by advertising companies and the operation of mobile billboard trucks (mobile advertising signs).

The application of painted or adhesive lettering or graphics onto surfaces on a fee basis or onto customer vehicles by employers engaged in sign painting or lettering shall be classified as 9507, *Sign Painting or Lettering and Quick Sign Shops.*

The display of hand-held advertisement signs and walking billboards (human sign holders) at locations, including but not limited to sidewalks and street corners shall be classified as 8742, *Salespersons – Outside, subject to the Standard Exceptions rule. See Section III, Rule 4, Standard Exceptions.*

* * * * * * *

Recommendation

Amend Classification 9182, Athletic Teams or Athletic Facilities – all employees other than players, umpires, referees and game officials, to amend the footnote assigning athletic scouts to Classification 8742, Salespersons – Outside, to indicate that the assignment of 8742 is subject to the rules set forth in Section III, Rule 4, Standard Exceptions.

PROPOSED

ATHLETIC TEAMS OR ATHLETIC FACILITIES – all employees other than players, umpires, referees and game officials

This classification applies to employees of athletic teams or parks who are engaged in the care of teams or the care, operation and maintenance of grounds and facilities, including but not limited to coaches and assistant coaches, non-playing managers, trainers, equipment managers, bat and ball retrievers, mascots, dancers, locker room attendants, public address announcers, scorekeepers, timekeepers, ushers, ticket sellers or collectors, parking lot attendants, security staff, and facility and grounds maintenance employees. This classification also applies to employees of youth or recreational athletic teams or facilities.

Athletic scouts shall be classified as 8742, *Salespersons – Outside, subject to the Standard Exceptions rule. See Section III, Rule 4, Standard Exceptions.*-

The operation of athletic facilities during non-sporting events, including but not limited to concerts and exhibitions shall be classified as 9016(1), *Amusement or Recreational Facilities* – N.O.C. – all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores.

Radio or television broadcasting shall be separately classified as 7610, Radio, Television or Commercial Broadcasting Stations.

Players, playing managers, and umpires, referees and game officials who monitor play, shall be classified as 9181, *Athletic Teams or Athletic Facilities – players, umpires, referees and game officials*.

Radio or television broadcasting shall be separately classified as 7610, Radio, Television or Commercial Broadcasting Stations.

Also refer to companion Classification 9181, Athletic Teams or Athletic Facilities – players, umpires, referees and game officials.

If an employee who performs duties described by Classification 9182 also performs duties described by Classification 9181, the payroll of that employee may be divided between Classifications 9181 and 9182, provided the employer maintains accurate records supported by time cards or time book entries that show such division. See Part 3, Section V, Rule 3, *Division of Single Employee's Payroll.*

Restaurants, retail stores and vendors shall be separately classified.

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Recommendation

Amend Classification 8720(1), *Inspection for Insurance, Safety or Valuation Purposes*, to amend the footnotes assigning property appraisers and insurance claims or insurance fraud investigation companies that exclusively perform investigations that do not require surveillance of persons without their knowledge to Classification 8742, *Salespersons – Outside*, or Classification 8810, *Clerical Office Employees*, to indicate that the assignment of 8742 or 8810 is subject to the rules set forth in Section III, Rule 4, *Standard Exceptions*.

PROPOSED

INSPECTION FOR INSURANCE, SAFETY OR VALUATION PURPOSES – N.O.C. – including 8720(1) Outside Salespersons

This classification applies to employers that perform inspections for insurance, safety or valuation purposes on a fee basis, including but not limited to boiler inspections, electric meter inspection and testing, backflow valve inspection and testing, energy efficiency inspections, fire protection and safety inspections, log scaling and agricultural products inspection. This classification also applies to monitoring the flow of fluids on oil leases or along pipelines on a fee basis.

This classification also applies to insurance claims or insurance fraud investigations performed on a fee basis that involve surveillance of persons without their knowledge.

Insurance claims or insurance fraud investigation companies that exclusively perform investigations that do not require surveillance of persons without their knowledge shall be classified as 8742, Salespersons – Outside, or 8810, Clerical Office Employees, subject to the Standard Exceptions rule. See Section III, Rule 4, *Standard Exceptions*. Insurance claims investigations performed by insurance companies shall be classified as 8822, *Insurance Companies*.

Investigation operations for other than insurance claims or insurance fraud shall be classified as 7721(1), *Detective or Private Investigative Agencies*.

When performed in connection with an employer's own operations, other than construction or erection, the operating crew of Unmanned Aircraft Systems (aerial drones) with an aircraft system and payload total combined weight of less than 55 pounds shall be classified in accordance with Section III, Rule 5, *General Inclusions.*

Property appraisal (or property appraisal in combination with clerical activities) on a fee basis shall be classified as 8742, *Salespersons – Outside*, <u>subject to the Standard Exceptions rule</u>. <u>See Section III, Rule 4, Standard Exceptions</u>.

The weighing, grading, inspecting or sampling of merchandise at docks, railway stations or warehouses on a fee basis shall be classified as 8720(3), *Weighers, Samplers or Inspectors of Merchandise on Docks or at Railway Stations or Warehouses*.

The fee inspection of boats, ships or marine vessels for safety or to determine seaworthiness or the fee inspection or surveying of cargo that may have been damaged in marine transit shall be classified as 7248, *Marine Appraisers or Surveyors*.

The provision of legal support services on a fee basis, including but not limited to process serving of summons, subpoenas and complaints; filing court documents; or reproducing documents shall be classified as 8821, *Law Firm Support Services*.

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Recommendation

Amend Classification 4299(1), *Printing Operation – all other employees,* which is part of the *Printing, Publishing and Duplicating* Industry Group, to remove the footnote assigning sales, collection or public relations work to Classification 8742, *Salespersons – Outside,* as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

PRINTING, PUBLISHING AND DUPLICATING

PRINTING OPERATION – all other employees – including counterpersons and drivers and 4299(1) their helpers – N.O.C.

This classification applies to employers engaged in commercial offset printing using methods, including but not limited to lithography, flexography, rotogravure, hot stamp or letterpress to produce printed matter such as business forms, stationery, greeting cards, labels, bumper stickers, bar codes, playing cards, bank checks, books and magazines. This classification includes incidental bindery and die cutting activities in support of the printing operations.

This classification does not apply when printing operations are performed by an employer in connection with its own operations. Such operations shall be assigned to the applicable classification of the employer.

Employees engaged in sales, collection or public relations work in support of commercial printing operations shall be separately classified as 8742, *Salespersons – Outside,* subject to the Standard Exceptions rule. See Section III, Rule 4, *Standard Exceptions*.

Locations at which job printing is exclusively performed with sheet-fed offset printing presses on paper not exceeding $18^{\circ} \times 24^{\circ}$ shall be classified as 8019(1), *Printing – quick printing*.

Publishing or printing of newspapers, tabloids or advertising newspapers or newspaper inserts shall be classified as 4304, *Newspaper Publishing or Printing – all other employees*, or 8818, *Newspaper Publishing or Printing – editing, designing, proofreading and photographic composing.*

Screen printing shall be classified as 4295(1), *Printing Operation – screen printing – all other employees*, or 8846(1), *Printing Operation – screen printing – editing, designing, proofreading and photographic composing.*

Document duplication or photocopying by use of equipment, including but not limited to electrostatic copiers, scanners, and ink jet and laser printers shall be classified as 8019(2), *Document Duplication or Photocopying Service*.

Employers engaged in the printing of signs, banners and related commercial advertising products shall be classified as 9507, *Sign Painting or Lettering and Quick Sign Shops.*

Also refer to companion Classification 8813(1), *Printing Operation – editing, designing, proofreading and photographic composing.*

* * * * * * *

Recommendation

Amend Classification 8813(1), *Printing Operation – editing, designing, proofreading and photographic composing,* which is part of *Printing, Publishing and Duplicating* Industry Group, to remove the footnote assigning sales, collection or public relations work to Classification 8742, *Salespersons – Outside,* as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

PRINTING, PUBLISHING AND DUPLICATING

PRINTING OPERATION – editing, designing, proofreading and photographic composing – in- 8813(1) cluding Clerical Office Employees

This classification includes pre-press activities and clerical office employees of employers engaged in commercial off-set printing. Pre-press activities include but are not limited to editing, designing, proofreading and photographic composition, including negative stripping and plate making.

Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, *Salespersons — Outside*, subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, *Standard Exceptions*.

Also refer to companion Classification 4299(1), Printing Operation - all other employees.

Amend Classification 4295(1), *Printing Operation – screen printing – all other employees,* which is part of the *Printing, Publishing and Duplicating* Industry Group, to remove the footnote assigning sales, collection or public relations work to Classification 8742, *Salespersons – Outside,* as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

PRINTING, PUBLISHING AND DUPLICATING

PRINTING OPERATION – screen printing – all other employees

4295(1)

This classification applies to fee-based screen printing of a variety of items, including but not limited to clothing, banners, wallpaper, business cards, plastic, glass and metal containers and various parts received from customers. This classification also applies to pad printing.

Commercial printing operations shall be classified as 4299(1), *Printing Operation – all other employees*, 8813(1), *Printing Operation – editing, designing, proofreading and photographic composing*, or 8019(1), *Printing – quick printing.*

Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, *Salespersons — Outside,* subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, *Standard Exceptions*.

Also refer to companion Classification 8846(1), *Printing Operation – screen printing – editing, designing, proofreading and photographic composing.*

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Recommendation

Amend Classification 8846(1), *Printing Operation – screen printing – editing, designing, proofreading and photographic composing,* which is part of the *Printing, Publishing and Duplicating* Industry Group, to remove the footnote assigning sales, collection or public relations work to Classification 8742, *Salespersons – Outside,* as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

PRINTING, PUBLISHING AND DUPLICATING

PRINTING OPERATION – screen printing – editing, designing, proofreading and photographic 8846(1) composing – including Clerical Office Employees

This classification applies to pre-press activities and clerical office employees of employers engaged in fee-based screen printing. Pre-press activities include but are not limited to the design and development of artwork and the preparation of screens. This classification also includes the post-printing cleaning of screens.

Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, *Salespersons — Outside*, subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, *Standard Exceptions*.

Also refer to companion Classification 4295(1), *Printing Operation – screen printing – all other employees.*

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Recommendation

Amend Classification 4295(2), *Screen Printed Merchandise Dealers*, which is part of the *Printing*, *Publishing and Duplicating* Industry Group, to remove the footnote assigning sales, collection or public relations work to Classification 8742, *Salespersons – Outside*, as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

PRINTING, PUBLISHING AND DUPLICATING

SCREEN PRINTED MERCHANDISE DEALERS – all other employees

4295(2)

This classification applies to the screen printing or pad printing of merchandise, including but not limited to clothing, advertising novelties, balloons and souvenirs, where not less than 75% of gross receipts are developed through the sale of items printed by the employer.

Retail store operations shall be separately classified.

Employees engaged in sales, collection or public relations work in support of printing operations shall be separately classified as 8742, *Salespersons – Outside,* subject to the Standard Exceptions rule. See Part 3, Section III, Rule 4, *Standard Exceptions*.

Also refer to companion Classification 8846(2), Screen Printed Merchandise Dealers – editing, designing, proofreading and photographic composing.

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Recommendation

Amend Classification 8755, *Labor Unions*, to remove the footnote assigning clerical office employees to Classification 8810, *Clerical Office Employees*, as it is duplicative of general classification procedures and not unique to this classification.

PROPOSED

LABOR UNIONS – employees engaged outside of office – including Outside Salespersons 8755

This classification applies to labor union employees who represent various groups of workers and are engaged in activities away from the office, including but not limited to handling grievances, performing job evaluations, collecting delinquent payments, checking work conditions, performing contract, wage and benefit negotiations and union organizing. This classification also applies to staff attorneys who work outside of the office at least part of the time. This classification also applies to employee associations and guilds that engage in collective bargaining. Employees engaged in clerical office duties exclusively within the office shall be classified as 8810, *Clerical Office Employees*.

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Recommendation

Amend Classification 9529(2), *Decorating*, to remove the footnote assigning interior decorators and designers who do not install or place furnishings to Classification 8742, *Salespersons – Outside*, as this is not a definitive assignment and must be based on the actual duties performed by each decorator or designer.

PROPOSED

DECORATING – interior or exterior – hanging flags or bunting for conventions or celebrations 9529(2)

This classification applies to decorating the interior or exterior of buildings, streets, parking lots or malls with flags, banners, pennants or bunting in connection with conventions, celebrations, festivals or parades. This classification also applies to the installation of seasonal decorations, including but not limited to garland, trees, stars, balloons, lights, inflatable figurines and props. This classification includes the installation of similar items for advertising or commercial purposes.

The erection, removal or repair of tents away from the shop shall be classified as 9529(3), *Tent* – *erection, removal or repair.*

Painting or wallpaper installation shall be classified as 5474(1)/5482(1), *Painting or Wallpaper Installation*.

The installation or placement of house furnishings for other concerns on a fee basis shall be classified as 9521(1), *House Furnishings*.

Interior decorators or designers who operate on a fee basis and do not engage in the installation or placement of furnishings shall be classified as 8742, Salespersons – Outside, subject to the Standard Exceptions rule. See Section III, Rule 4, Standard Exceptions.

The installation of floor coverings, including but not limited to linoleum, vinyl, asphalt or rubber tile, carpet or rugs within buildings shall be classified as 9521(2), *Floor Covering*.

The installation of window coverings shall be classified as 9521(3), Window Covering.

Amend Classification 9033, *Housing Authorities*, which is part of the *Municipal*, *State or Other Public Agencies* Industry Group, to assign employees engaged exclusively in determining the eligibility of properties owned and operated by separate parties for rental subsidies to Classification 9410, *Municipal*, *State or Other Public Agency Employees*, instead of Classification 8742, *Salespersons – Outside*.

PROPOSED

MUNICIPAL, STATE OR OTHER PUBLIC AGENCIES

HOUSING AUTHORITIES - including resident or on-site managers

9033

When lodging is provided by the employer, the total remuneration shall include the market value of such lodging to the employee.

This classification applies to public agencies that provide housing or housing assistance to individuals in need. The housing authority may own and operate the housing or provide financial assistance in the form of housing vouchers, which allow clients to reside in approved housing operated by other concerns. This classification includes but is not limited to resident or on-site property managers and property maintenance or repair staff.

On-site property managers are those employees whose base of operations is at any property location that they are employed to manage. The term "resident" shall refer to any employee who resides at a property managed by the employer.

Employees engaged in property inspections to determine the eligibility of properties owned and operated by separate parties for rental subsidies shall be separately classified as 9410, *Municipal, State or Other Public Agency Employees – not engaged in manual labor, or direct supervision of construction or erection work.*

The preparation or serving of hot foods shall be separately classified as 9079(1), *Restaurants or Taverns*.

Day care centers operated by housing authorities shall be separately classified as 9059, *Day Care Centers*.

Employees engaged exclusively in determining the eligibility of properties owned and operated by separate parties for rental subsidies shall be classified as 8742, *Salespersons – Outside*, subject to the Standard Exceptions rule. See Section III, Rule 4, *Standard Exceptions*.

New construction, alteration or demolition work shall be separately classified.

Amend Classification 9410, *Municipal, State or Other Public Agency Employees – not engaged in manual labor, or direct supervision of construction or erection work,* which is part of the *Municipal, State or Other Public Agencies* Industry Group, to include employees engaged in determining the eligibility of properties owned and operated by separate parties for rental subsidies.

PROPOSED

MUNICIPAL, STATE OR OTHER PUBLIC AGENCIES

MUNICIPAL, STATE OR OTHER PUBLIC AGENCY EMPLOYEES – not engaged in manual labor, or direct supervision of construction or erection work – N.O.C. 9410

This classification includes mayors, city council members, elected officials, judges, hearing officers, district attorneys, courthouse clerks and public records clerks, employees engaged in laboratory work, health inspectors, building inspectors, engineers not engaged in actual construction or operation, meter readers other than water meter readers and similar occupations.

This classification includes housing authority employees engaged in determining the eligibility of properties owned and operated by separate parties for rental subsidies.

This classification also includes recreation and park department operations that are performed by recreation leaders, coaches, instructors, referees, and officials; daycare/babysitting; activity supervisors; and similar operations that do not involve manual labor.

Also refer to companion Classification 9420, *Municipal, State or Other Public Agency Employ*ees – all other employees.

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Recommendation

Amend Classification 9016(1), Amusement or Recreational Facilities – N.O.C. – all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores, to remove the footnote assigning pari-mutuel employees to Classification 8810, Clerical Office Employees, as pari-mutuel employees working at 9016(1) operations are assignable to 9016(1) and to clarify its intended application.

PROPOSED

AMUSEMENT OR RECREATIONAL FACILITIES – N.O.C. – all employees other than those engaged in the operation or maintenance of amusement devices, restaurants or retail stores

This classification applies to the operation of amusement or recreational facilities, including but not limited to amusement parks, zoos, water parks, miniature golf courses, batting cages, bumper car facilities, archery ranges, water excursions/tours, laser tag, airsoft or paintball facilities, and Nordic (cross-country) ski facilities<u>and zoos</u>, including veterinarians employed by <u>zoos</u>.

This classification also applies to the operation of golf driving ranges that are not operated by golf courses or country clubs.

This classification also applies to automobile or horse race track operations by employers that are not public agencies. Pari-mutuel employees shall be separately classified as 8810, *Clerical Office Employees*.

This classification also applies to the operation of athletic or sports venues, including ballparks and stadiums, during non-sporting activities, including but not limited to concerts and exhibitions.

Restaurants or retail stores shall be separately classified.

Boat marinas or boat rental facilities shall be classified as 9016(4), *Boat Marina and Boat Rental Operation*.

Golf courses or country clubs shall be classified as 9060, Clubs - country or golf.

Traveling carnivals or circuses shall be classified as 9185, Carnivals or Circuses.

The operation of events, including but not limited to farmers' markets, flea markets, street fairs, swap meets, art or antique festivals, trade shows (public or private), fun runs, foot races, cycling events, marathons, triathlons and athletic charity events shall be classified as 9095, *Event Market, Festival or Trade Show Operation*.

The operation of race tracks by public agencies shall be classified as 9410/9420, *Municipal, State or Other Public Agency Employees*.

Bowling centers shall be classified as 9092(1), Bowling Centers.

Billiard halls shall be classified as 9092(2), Billiard Halls.

Skating rinks or skate parks shall be classified as 9092(3), Skating Centers.

Also refer to companion Classification 9180(1), Amusement or Recreational Facilities – N.O.C. – operation or maintenance of amusement devices.

If an employee who performs duties described by Classification 9016(1) also performs duties described by Classification 9180(1), the payroll of that employee may be divided between Classifications 9016(1) and 9180(1), provided the employer maintains accurate records supported by time cards or time book entries that show such division. See Section V, Rule 3, *Division of Single Employee's Payroll.*

Restaurants or retail stores shall be separately classified.

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Recommendation

Amend Classification 9069, *Clubs – gaming*, to include a footnote directing that this classification applies to off-track betting facilities and includes the provision of pari-mutuel wagering operations to horse racing tracks and other horse race betting venues on a contract basis.

PROPOSED

CLUBS – gaming – all employees – including front desk employees and restaurant or tavern 9069 employees

This classification applies to the operation of casinos and gaming houses, including but not limited to card rooms, off-track betting facilities and bingo parlors.

This classification also applies to the provision of gaming tables, equipment, dealers and operators for private events.

This classification includes the provision of pari-mutuel wagering operations to horse racing tracks or other horse race betting venues on a contract basis.

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Recommendation

Amend Classification 9220(1), *Cemetery Operation,* to include cemetery plot or mausoleum sales counselors at the cemetery location.

PROPOSED

CEMETERY OPERATION – all employees

This classification applies to the operation and maintenance of cemeteries or mausoleums, including cemetery plot or mausoleum sales counselors at the cemetery location. This classification also applies to the operation and maintenance of pet cemeteries.

Cemetery plot or mausoleum sales counselors shall be classified as 8742, Salespersons – Outside.

Crematory operations shall be separately classified as 9220(2), Crematory Operation.

The operation of funeral homes and mortuaries shall be classified as 9620, Funeral Directors.

The manufacture of stone cemetery monuments shall be classified as 1803, *Stone Cutting or Fabrication*.

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Recommendation

Amend Classification 9220(2), *Crematory Operation,* to include cemetery plot or mausoleum sales counselors at the crematory location.

PROPOSED

CREMATORY OPERATION – all employees

This classification applies to the operation and maintenance of crematories, including cemetery plot or mausoleum sales counselors at the crematory location.

Cemetery plot or mausoleum sales counselors shall be classified as 8742, Salespersons - Outside.

Cemetery operations shall be separately classified as 9220(1), Cemetery Operation.

The operation of funeral homes and mortuaries shall be classified as 9620, Funeral Directors.

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46 WCIRB California[®] 9220(2)

9220(1)

Recommendation

Amend Classification 7539, Electric Power Companies, to include meter reading activities.

PROPOSED

ELECTRIC POWER COMPANIES – all operations – including construction or extension of 7539 lines

This classification applies to publicly or privately operated electric power companies that supply electrical power to customers. This classification includes the operation of all types of power generation plants or systems, including but not limited to hydro, solar, wind, geothermal, biomass and landfill gas power plants. This classification also includes the construction, operation, maintenance or repair of substations or transmission lines and the <u>reading</u>, installation or repair of electric meters.

The erection of aerial power lines by separate concerns shall be classified as 7538, *Electric Power Line Construction.*

The construction of buildings, dams or reservoirs shall be separately classified.

Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, Salespersons – Outside.

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Recommendation

Amend Classification 7500, Gas Works, to include meter reading activities.

PROPOSED

GAS WORKS - all operations - including construction or extension of lines

7500

This classification applies to the operations of publicly or privately operated natural gas utility companies. The operations include but are not limited to the operation and maintenance of gas processing and storage plants; construction or repair of gas lines and valves; installation, repair and replacement of flow regulation and metering devices; meter reading activities; and the sale and delivery of containerized propane or liquefied petroleum gas.

Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, *Salespersons — Outside*.

The sale and delivery of containerized propane or liquefied petroleum gas by separate concerns shall be classified as 8350, *Gasoline or Oil Dealers*.

The operation of gas pipelines on a fee basis shall be classified as 7515, Oil or Gas Pipeline Operation.

The construction of gas pipelines between natural gas producing fields and points of connection with local distributing systems by separate concerns shall be classified as 6233, *Oil or Gas Pipeline Construction.*

The construction of gas mains along streets or roads by separate concerns shall be classified as 6315(2)/6316(2), Gas Mains or Connections Construction.

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Recommendation

Amend Classification 7520, Water Companies, to include meter reading activities.

PROPOSED

WATER COMPANIES - all employees - including construction or extension of lines

7520

This classification applies to the operations of publicly or privately operated water companies that supply potable water to communities. This classification includes but is not limited to the construction, maintenance or repair of water mains and lateral lines, the treatment of water, the operation and maintenance of pumping stations and the <u>reading</u>, installation or repair of water meters.

The construction of aqueducts, buildings, dams or reservoirs shall be separately classified.

Employees engaged exclusively in meter reading activities (or in combination with clerical office activities) shall be classified as 8742, *Salespersons — Outside*.

The construction of cross-country water pipelines by separate concerns shall be classified as 6361(2), Cross-Country Water Pipeline Construction.

The construction of water mains along streets or roads by separate concerns shall be classified as 6315(1)/6316(1), Water Mains or Connections Construction.

The delivery and spraying of water at construction sites by water truck service companies shall be classified as 7272, *Water Truck Service Companies*.

The operation of hydroelectric power plants shall be classified as 7539, *Electric Power Companies.*

Item III-E Proposed Non-Substantive Amendments

The Committee was advised that the WCIRB was proposing several non-substantive changes to the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP) and the *California Workers' Compensation Experience Rating Plan—1995* (ERP) for clarity and to update statutory references. In addition, staff withdrew the change to Part 3, *Standard Classification System*, Section IV, *Special Industry Classification Procedures*, Rule 2d, *Executive Level Supervisors*, of the USRP as it was unnecessary.

As there were no questions about the proposed changes, a motion was made, seconded and unanimously passed to recommend that the proposed changes to the USRP and ERP, as amended, be included in the WCIRB's January 1, 2021 Regulatory Filing.

Amend Classification 8018, Stores – wholesale, which is part of the Stores Industry Group, for clarity.

PROPOSED

STORES

STORES – wholesale – N.O.C.

This classification applies to wholesale stores engaged in the sale of merchandise not more specifically described by another store classification, including but not limited to electrical or electronic components, industrial parts, janitorial supplies, restaurant supplies, appliances, cosmetics or beauty supplies, pharmaceuticals, toys, vitamins or food supplements, packaging materials and specialty foodstuffs.

This classification also applies to:

- the provision of in-office coffee and tea supplies to customers on a fee basis;
- the sale and servicing of fire extinguishers;
- packaging and fulfillment services on a fee basis;
- purchase and resale of prepackaged meats when no handling of unpackaged fresh meat and no processing, including but not limited to cutting, trimming, deboning, grinding or repackaging, is performed; and
- egg processing (candling) and packaging (not in connection with farms).

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Recommendation

Amend Part 4, Unit Statistical Reporting Requirements, Section I, General Instructions, Rule 1, Scope, for clarity.

PROPOSED

Part 4 - Unit Statistical Reporting Requirements

Section I – General Instructions

1. Scope

Insurers shall provide unit statistical report data for every workers' compensation insurance policy extending coverage under the workers' compensation laws of California, including California coverage by endorsement on a policy primarily covering another state, <u>which</u> must be reported by electronic submission to the WCIRB in accordance with the provisions of this Plan and the reporting requirements for California described in the Workers Compensation Insurance Organizations (WCIO) Workers Compensation Statistical Reporting Specifications (WCSTAT). Each electronic submission must contain an Electronic Transmittal Record as provided in the WCIO Electronic Transmittal Record Specifications (ETR). On multi-state policies, data pertaining only to California coverage shall be submitted.

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8018

Recommendation

Amend Part 4, Section II, *Definitions*, Rule 12, *Final Premium(s)*, to update the citation to the federal Terrorism Risk Insurance Program.

PROPOSED

Section II – Definitions

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12. Final Premium(s)

Reported in the "Standard Premium Total" field on the unit statistical report, this is the total premium charged to the policyholder, EXCEPT that it does not include the following:

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- f. Premium charges arising from the <u>Terrorism Risk Insurance Program established by the</u> Terrorism Risk Insurance Act of 2002, as amended by the <u>Terrorism Risk Insurance Program</u> Reauthorization Act of 2007 and 2015 and any amendments thereof,
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The following hypothetical examples illustrate how final premiums on two large policies are to be determined (assuming, for simplicity, that retrospective rating adjustments and policyholder dividends do not apply to these two policies, but a charge arising from the Terrorism Risk Insurance Act of 2002 as amended by the Terrorism Risk Insurance Program, Reauthorization Act of 2015 and any amendments thereof, does apply):

		Example One	Example Two
(1)	Subject Premium (Based on exposure and insurer's rates)	\$5,000	\$200,000
(2)	Experience Rating Credit	—	20,000
(3)	Experience Rating Debit	—	—
(4)	Deductible Credit	—	50,000
(5)	Premium Discount	—	10,000
(6)	Expense Constant	50	—
(7)	Other Credit Adjustments*	100	2,000
(8)	Other Debit Adjustments**	75	3,000
(9)	Charge for Terrorism Risk Insurance Act of 2002 as amended by the Terrorism Risk Insurance Program Reauthorization Act of 2015and any amendments thereof	40	1,500
(10)	Actual Premium Charged [(1) + (3) + (6) + (8) + (9)] – [(2) + (4) + (5) + (7)]	5,065	122,500
(11)	Final Premium to be Reported	\$5,025	\$171,000

- * schedule rating credits, merit rating credits, Insolvent Insurer Rating Adjustment Factor credits, etc., if applicable.
- ** schedule rating debits, surcharge for waiver of subrogation, surcharge for Coverage B increased limits, surcharge for policyholder audits authorized by Insurance Code Section 11665, additional premium estimated pursuant to Insurance Code Section 11760.1, Insolvent Insurer Rating Adjustment Factor debits, etc., if applicable.

Amend the *California Workers' Compensation Experience Rating Plan—1995*, Section II, *Definitions*, Rule 2, *Base Premium*, to update the citation to the federal Terrorism Risk Insurance Program.

PROPOSED

Section II – Definitions

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2. Base Premium

The amount derived from summing the application of the insurer classification rates to the payroll or other basis of exposure, excluding any premium charges arising from the Terrorism Risk Insurance Program established by the Terrorism Risk Insurance Act of 2002, as amended by the Terrorism Risk Insurance Program Reauthorization Act of 2007 and 2015 and any amendments thereof.

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Item III-F Coronavirus Disease 2019 (COVID-19)

i. Claims Reporting and Experience Rating

The Committee was advised that WCIRB staff proposed regulatory changes to address challenges regarding the identification and quantification of COVID-19 claims and the treatment of COVID-19 claims for purposes of experience rating.

Identification of COVID-19 Claims

In order to facilitate quantifying the cost of workers' compensation claims attributable to the COVID-19 pandemic, staff proposed amendments to Appendix III of the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP) to adopt the Workers Compensation Insurance Organizations Nature of Injury and Cause of Injury codes for reporting COVID-19 claims in California. In addition, staff proposed amendments to Part 4, *Unit Statistical Reporting Requirements,* Section V, *Loss Information,* Rule B, *Loss Data Elements,* Subrule 4, *Catastrophe Number,* of the USRP to direct that COVID-19 claims reported on unit statistical report data with a required date of reporting on or after August 1, 2020 be reported with Catastrophe Number 12.

Exclusion of COVID-19 Claims from Experience Rating

Staff reminded the Committee that because workers' compensation is a no-fault system, there is no attempt in the *California Workers' Compensation Experience Rating Plan—1995* (ERP) to determine whether a particular claim was the fault of the policyholder and, therefore, all compensable claims are reflected in experience rating. However, California's workers' compensation experience rating system is a merit rating system intended to provide employers a direct financial incentive to reduce work-related accidents.

WCIRB staff advised the Committee that given the unprecedented nature of this pandemic and the fact that the occurrence or non-occurrence of COVID-19 workers' compensation claims are not likely a strong predictor of future overall claim costs incurred by an employer, the inclusion of such claims in an experience modification calculation would not meet the intended goal of experience rating. Staff, therefore, proposed that COVID-19 claims reported with Catastrophe Number 12 be excluded from individual employer's experience modification calculations. Several Committee members suggested there is a component of employer safety practices that is related to the occurrence of COVID-19 claims at an employer's workplace. While acknowledging that, staff suggested that the specific type of service an employer is providing within the broader classification are probably a more significant driver and, in any case, the occurrence of or non-occurrence of COVID-19 claims on 2019 and 2020 policies are likely not highly predictive of overall workers' compensation claim cost in 2021 through 2024 years, the years in which 2019 and 2020 policies will be used in experience modifications.

Staff also reviewed with the Committee additional changes, which were not included in the agenda material, to clarify that claims directly arising from a COVID-19 diagnosis, and not claims in which COVID-19 is a compensable consequence of another injury, should be reported with Catastrophe Number 12 and excluded from experience rating. Staff also clarified, in response to a question from a Committee member, that at some point when the end date of the pandemic is better known and exposure to COVID-19 claims are in effect a component of the more standard exposure to workers compensation claims that all businesses face, the rules could be amended to only exclude COVID-19 claims from experience rating up to a specified end date.

Finally, staff also recommended the elimination of outdated rules from the USRP and ERP related to the treatment of claims arising from the commercial airline hijackings of September 11, 2001 since these rules are now obsolete.

Following this discussion, a motion was made, seconded and unanimously passed to include these proposed changes, as amended, in the July 1, 2020 special Regulatory Filing for claims reported on unit statistical data with a required date of reporting on or after August 1, 2020.

Amend the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP), Part 4, *Unit Statistical Reporting Requirements,* Section V, *Loss Information*, Rule B, *Loss Data Elements,* Subrule 4, *Catastrophe Number,* to add Catastrophe Number 12 for the reporting of COVID-19 claims and eliminate the reference to claims arising from the commercial airline hijackings of September 11, 2001 with respect to unit statistical report data with a required date of reporting on or after August 1, 2020.

PROPOSED

Section V – Loss Information

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- B. Loss Data Elements
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- 4. Catastrophe Number
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With respect to unit statistical report data with a required date of <u>valuationreporting</u> on or after <u>March 1</u>, <u>2002August 1, 2020</u>, report "Catastrophe Number" <u>4812</u> for all claims directly arising from <u>the commercial</u> airline hijackings of September 11, 2001 and the resulting subsequent events with accident dates of September 11, 2001 through September 14, 2001. (This applies to both single and multiple claims.) (See the definition of "Catastrophe" as applicable to this Plan.) a diagnosis of Coronavirus disease 2019 (COVID-19) and an accident date on or after December 1, 2019.

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Recommendation

Amend the USRP, Appendix III, *Injury Description Codes*, Section B, *Nature of Injury (Positions 3-4)*, and Section C, *Cause of Injury (Positions 5-6)*, to add a Nature of Injury code and a Cause of Injury Code for COVID-19 claims with respect to unit statistical report data with a required date of reporting on or after August 1, 2020.

PROPOSED

Appendix III **Injury Description Codes** • • B. Nature of Injury (Positions 3–4) **Narrative Description** Code II. Occupational Disease or Cumulative Injury • 83. COVID-19 Coronavirus disease 2019 (COVID-19) is a respiratory disease caused by a coronavirus . C. Cause of Injury (Positions 5-6) Code Narrative Description X. Miscellaneous Causes A disease outbreak affecting large populations or a 83. Pandemic whole region, country, or continent •

56 WCIRB California[®]

Amend the *California Workers' Compensation Experience Rating Plan*—1995, Section VI, *Rating Procedure*, Rule 2, *Actual Losses and Actual Primary (Ap) Losses*, to (1) specify that all claims directly arising from a diagnosis of Coronavirus disease 2019 (COVID-19) shall not be reflected in the computation of an experience modification and (2) eliminate the reference to claims arising from the Terrorism Risk Insurance Act of 2002, as amended. These changes apply to claims reported on unit statistical report data with a required date of reporting on or after August 1, 2020.

PROPOSED

Section VI – Rating Procedure

2. Actual Losses and Actual Primary (Ap) Losses

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- j. For a claim directly arising from certified terrorism losses, as defined by the Terrorism Risk Insurance Act of 2002 as amended by the Terrorism Risk Insurance Program Reauthorization Act of 2007 and 2015, reported with a Catastrophe Code assigned pursuant to the Uniform Statistical Reporting Plan, none of the reported incurred loss on the c<u>C</u>laims directly arising from a diagnosis of Coronavirus disease 2019 (COVID-19), reported with a Catastrophe Number 12 pursuant to the Uniform Statistical Reporting Plan, shall not be reflected in the computation of the experience modification.

Item III-F Coronavirus Disease 2019 (COVID-19)

ii. Impact on Basis of Payroll

The Committee was advised that, based on the California stay-at-home order in response to COVID-19, many employers have altered their employees' duties such that their duties now meet the definition of a Clerical Office Employee, and other employers have continued to pay their employees even though the employees are not working. In response to these concerns, WCIRB staff proposed amendments to the *California Workers' Compensation Uniform Statistical Reporting Plan—1995* (USRP) to:

- 1. Permit the assignment of Classification 8810, *Clerical Office Employees*, while the California stay-at-home order is in place and for thirty days thereafter, for employees whose reassigned job duties meet the definition of Clerical Office Employees and who are not assigned to a classification that includes Clerical Office Employees during the remainder of the policy period;
- Exclude from reportable payroll, payments that are made to employees while they are not performing duties of any kind in the service of the employer during the time the California stay-athome order is in place and for thirty days thereafter; and
- 3. Collect data regarding the excluded payments for purposes of understanding the impact of COVID-19 on the workers' compensation system, utilizing code 0012 on the Exposure Record.

The Committee had an extensive discussion regarding the length of time the proposed rules should be in effect once the stay-at-home order ends. With respect to the treatment of employees whose duties transitioned to clerical, the sense of the Committee was that the timeframe should be extended to sixty days following the end of the stay-at-home order and that the reference to clerical in the proposed rule should be clarified. There was, however, agreement among the Committee members that the 30-day timeframe following the end of the stay-at-home order was appropriate for the proposed rule changes pertaining to payments made to employees who are not performing duties of any kind in the service of their employer.

WCIRB staff advised the Committee that the WCIRB would be conducting extensive outreach and education regarding the proposed rule changes.

At the conclusion of the discussion, a motion was made, seconded and unanimously passed to approve the proposed changes, as amended, to permit the assignment of Classification 8810, *Clerical Office Employees* during the California stay-at-home order and for sixty days thereafter and to clarify the reference to clerical, and that these rules apply to unit statistical report data with a required date of reporting on or after November 1, 2020.

In addition, a motion was made, seconded and unanimously passed to approve the proposed changes to exclude payments to employees while they are not performing duties of any kind in the service of the employer during the California stay-at-home order and for thirty days thereafter, as well as to collect data regarding the excluded payments using code 0012 on the Exposure Record, and that these rules apply to unit statistical report data with a required date of reporting on or after November 1, 2020.

Amend the *California Workers' Compensation Uniform Statistical Reporting Plan*—1995 (USRP), Part 3, *Standard Classification System*, Section III, *General Classification Procedures*, to add Rule 7, *Coronavirus Disease 2019 (COVID-19)*, to permit during an official California COVID-19 stay-at-home order, (1) the division of an employee's payroll between Classification 8810, *Clerical Office Employees*, and a non-standard exception classification when the employee's work is exclusively clerical in nature, and (2) payments made to an employee while the employee is performing no duties of any kind in service of the employer to be excluded from payroll when the payments are equal to or less than the employees regular rate of pay, for exposure information with a required date of reporting on or after November 1, 2020.

PROPOSED

Section III – General Classification Procedures

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7. Coronavirus Disease 2019 (COVID-19)

<u>a.</u> Effective as of the date of a California statewide stay-at-home order and concluding sixty (60)
 <u>days after the order is lifted, the payroll of an employee who meets the definition of a Clerical</u>
 <u>Office Employee, as detailed in Rule 4a, Clerical Office Employees, and whose payroll for the</u>
 <u>balance of the policy period is not assignable to a standard classification that specifically includes</u>
 <u>Clerical Office Employees, shall be assigned to Classification 8810, Clerical Office Employees.</u>

<u>A single employee's payroll may be divided between Classification 8810 and another</u> classification only once during this time period. Once the employee's duties are no longer exclusively clerical in nature, Classification 8810 shall not be assigned.

- b. Effective as of the date of a California statewide stay-at-home order and concluding thirty (30) days after the order is lifted, payments made to an employee, including but not limited to sick or family leave payments, while the employee is performing no duties of any kind in service of the employer shall be excluded from remuneration; however, the excluded amounts shall be no greater than the employee's regular rate of pay.
- c. Employers must maintain records that document the change in duties and that segregate such payments during the timeframes specified above.

Amend the USRP, Part 4, Section IV, *Exposure Information*, Rule 1, *Classification Code*, and Rule 4, *Exposure Amount*, to report payments excluded from remuneration pursuant to Part 3, *Standard Classification System*, Section III, *General Classification Procedures*, Rule 7, *Coronavirus Disease 2019 (COVID-19)*, with respect to exposure information with a required date of reporting on or after November 1, 2020.

PROPOSED

Section IV – Exposure Information

1. Classification Code

Report the appropriate 4-digit California standard classification code. Report code 0012 for payments excluded from remuneration pursuant to Part 3, *Standard Classification System*, Section III, *General Classification Procedures*, Rule 7, *Coronavirus Disease 2019 (COVID-19)*, subrule b. All records containing "Exposure Amount" must be assigned to a standard classification code developed in accordance with the provisions of this Plan<u>or code 0012</u>.

Also, report statistical code 9740, *Catastrophe Provisions for Terrorism*, if applicable. Other statistical codes need not be reported. (See the definition of "Statistical Code" as applicable to this Plan.)

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4. Exposure Amount

Report the total audited exposure for each standard classification code. (See the definition of "Audited Exposure" as applicable to this Plan.) <u>Report payments excluded from remuneration pursuant to Part 3,</u> <u>Standard Classification System, Section III, General Classification Procedures, Rule 7, Coronavirus</u> <u>Disease 2019 (COVID-19), subrule b.</u> Report payroll dollars rounded to the nearest whole dollar amount. Report non-payroll exposures to the nearest tenth of a unit. Payrolls or other applicable exposure amounts reported shall be obtained in accordance with the provisions of this Plan.

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Recommendation

Amend Appendix II, Payroll/Remuneration Table, for consistency with other proposed changes.

PROPOSED

Appendix II

Payroll/Remuneration Table

Type of Compensation	Is Payment Included as Payroll?	Exception or Comment
•		
•		
•		
Commissions or Draws	Yes	
Coronavirus Disease 2019 (COVID-19): Payments Made During the California Stay-At- Home Order		See USRP, Part 3, Section III, Rule 7
"Davis-Bacon", Davis Bacon Act		See "Prevailing Wage Laws", "Davis Bacon Act"
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The meeting was adjourned at 11:58 AM.

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Note to Committee Members: These Minutes, as written, have not been approved. Please refer to the Minutes of the meeting scheduled for June 2, 2020 for approval and/or modification.